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6 **UNITED STATES BANKRUPTCY COURT**
7 **SOUTHERN DISTRICT OF NEW YORK**
8

9 In re: Case No. 12-12020 (MG)
10 RESIDENTIAL CAPITAL, LLC, et al., Chapter 11
11 Debtors. Jointly Administered
12 _____/

13 **RESPONSE TO OBJECTION OF THE RESCAP BORROWER CLAIMS TO**
14 **PROOF OF CLAIM FILED BY PAMELA D. LONGONI AND JEAN GAGNON**
CLAIM NOS. 2291, 2294, 2295 AND 2357

15 COME NOW, PAMELA D. LONGONI, individually and as the Guardian Ad
16 Litem for LACEY LONGONI, and JEAN M. GAGNON, by and through their attorneys,
17 ERICKSON, THORPE & SWAINSTON, LTD., and Thomas P. Beko, Esq., and hereby
18 submit the following response to the Objection to the Proof of Claims filed by Pamela D.
19 Longoni and Jean Gagnon.

20 DATED this 15th day of April, 2015.

21 ERICKSON, THORPE & SWAINSTON, LTD.
22

23 By /s/ Thomas P. Beko
24 THOMAS P. BEKO, ESQ.
25 *Attorneys for Claimants*
Pamela D. Longoni, Lacey Longoni
and Jean M. Gagnon
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16 for LACEY LONGONI, and JEAN M. GAGNON, by and through their attorneys,
17 ERICKSON, THORPE & SWAINSTON, LTD., and Thomas P. Beko, Esq., and hereby
18 submit the following response to the Objection to the Proof of Claims filed by Pamela D.
19 Longoni and Jean Gagnon.¹ As will be set forth hereinbelow, the debtors have failed to
20 establish a necessary predicate to the defenses they have asserted against the plaintiffs'
21 claims. As a result, they have failed to meet their burden of refuting an essential allegation
22 of the plaintiffs' claims. Therefore, this Court should deny the current motion.

23 Moreover, as this Court will see, the plaintiffs' claims are, as a matter of law, entirely
24 valid and therefore this Court should enter an order establishing this fact.

25 **I. Summary of the Claims and the Debtors' Objection.**

26 1. As the debtors have aptly noted, the claims of Pamela Longoni and Jean
27 _____

28 ¹ The claimant Pamela D. Longoni has asserted claims on behalf of her minor daughter, Lacey Longoni.

1 Gagnon arise as a result of the sale of their home following a nonjudicial foreclosure that the
2 claimants allege was wrongfully undertaken by the debtors GMAC Mortgage, LLC
3 (“GMACM”) and Executive Trustee Services (“ETS”). That foreclosure began in February
4 of 2009, and resulted in the sale of the claimants’ home on August 14, 2009. The claimants
5 brought suit alleging various claims based upon the substantive law of the State of Nevada.

6 2. Generally speaking, the claimants’ action was premised upon three simple
7 concepts. First and foremost, the plaintiffs alleged that when conducting the foreclosure,
8 GMACM and ETS violated Nevada law which required that any party conducting a
9 foreclosure must be possessed of both the promissory note and the deed of trust. The
10 claimants alleged neither GMACM nor ETS had those necessary rights. The claimants
11 further alleged that the defendants’ foreclosure activities violated various provisions of
12 Nevada statutory law, including provisions which adopted a mandatory mediation program,
13 which were an absolute prerequisite to the commencement of any nonjudicial foreclosure.

14 3. In addition to challenging the debtors right to even commence a foreclosure
15 upon the plaintiffs’ property, the claimants also alleged that GMACM had, in fact, agreed
16 to a modification of the claimants’ existing home loan. And despite that fact, GMACM
17 directed ETS to move forward with the foreclosure sale of their home. Secondly, the
18 claimants allege that GMACM directed ETS to move forward with the foreclosure despite
19 the fact that GMACM representatives had repeatedly promised Pamela Longoni (Longoni)
20 that foreclosure activities were on hold. Based upon these acts, the plaintiffs alleged various
21 tort and contractual claims.

22 4. In their current motion, the debtors assert two basic arguments. First, the
23 debtors argue that regardless of anything that GMACM’s representatives may have said or
24 done during the loan mitigation process, the foreclosure was proper since the claimants had
25 breached their original loan agreement. They further assert that the debtors thereafter
26 properly conducted the nonjudicial foreclosure. Alternatively, the debtors argue that the
27 claimants cannot factually prove that there was an agreed upon loan modification, and even
28 if they could, all the claims would be barred by reason of the statute of frauds. For the

1 reasons set forth herein, these arguments are fatally flawed.

2 5. In making their current objection, the debtors have intentionally omitted any
3 discussion of the fundamental prerequisite to any of their claimed defenses, namely their
4 right to commence *any* nonjudicial foreclosure. As alluded to above, Nevada law clearly
5 requires that before any party may foreclose upon a residential deed of trust, that party must
6 be possessed of both the promissory note and the deed of trust. In this case, the defendants
7 have never been able to establish this threshold requirement. As will be detailed herein, in
8 over a year of litigation, the debtors could never identify who held the plaintiffs' promissory
9 note. During the course of discovery, they gave conflicting sworn answers to questions
10 which sought that basic information. Now, in making their current arguments, they have
11 simply glossed over this fundamental requirement.

12 6. Because the debtors cannot prove that they had *any* right to commence the
13 foreclosure, the issue of their subsequent compliance with Nevada's statutory requirements
14 is entirely superfluous. Neither GMACM nor ETS had the rights under both the promissory
15 note and the deed of trust. As a result, neither had any legal right to commence the
16 foreclosure upon the claimants' property. For this simply reason, their current motion must
17 be summarily denied.

18 7. Beyond this obvious flaw, the claimants will fully demonstrate that there was,
19 in fact, an enforceable agreement to modify their previous loan. They will also show that
20 they fully and completely relied upon representations made by several GMACM
21 representatives that their home would not be foreclosed upon, and that such reliance
22 establishes fully enforceable legal rights under Nevada law.

23 8. And finally, the claimants will show that immediately after the foreclosure sale
24 was completed, GMACM fully admitted that it had wrongfully foreclosed upon the
25 claimants' home, and that it thereafter undertook efforts to recover the home. Unfortunately,
26 the new purchaser refused to sell the home back. When that occurred, GMACM then
27 undertook efforts to minimize the claimants' damages. They first promised to, and did, in
28 fact, remove all negative credit references which they had placed upon the claimants' credit

1 history (both as to their loan default and the foreclose). Next they promised to reimburse the
2 claimants for all costs they incurred as a result of having to move on 5 days' notice.
3 However, when the claimants refused to provide the debtors with a complete release in
4 exchange for such payments, the debtors reneged on that promise as well.

5 **II. The Debtors Have Failed to Establish That They Had Any Legal Right to**
6 **Commence the Non-judicial Foreclosure. Therefore, They Cannot Negate an Essential**
7 **Allegation of Any of the Claimants' Claims, Let Alone All of Them.**

8 9. The debtors failed to establish that they had a legal right to commence any non-
9 judicial foreclosure. This failure completely precludes the debtors from the relief they seek
10 in this matter. The claimants will first address the complete lack of a substantive basis to
11 allow foreclosure. Following this discussion, the claimants will thereafter review the
12 mountain of irrefutable evidence which unequivocally proves the validity of the plaintiffs'
13 claims, which in turn are based upon representations made by GMACM representatives
14 during the loan modification process.

15 **A. Procedural Authority.**

16 10. "Courts in the Second Circuit apply a burden shifting framework for claims
17 objections." *In re: Metex Mfg. Corp.*, 510 B.R. 735, 740 (Bankr.S.D.N.Y. June 13, 2014).

18 A properly filed proof of claim constitutes *prima facie* evidence
19 of the claim's amount and validity. When a valid proof of
20 claim is properly filed, the party in interest objecting to the
21 claim carries the burden of putting forth evidence sufficient to
22 refute the validity of the claim. After the objector does so, the
23 burden shifts to the claimant to establish the validity and amount
24 of its claim by a preponderance of the evidence.

25 *Id.*, 510 B.R. at 740. (Internal citations omitted.)

26 11. In this regard, a properly filed claim is deemed allowed, unless a party in
27 interest objects. 11 U.S.C. 502(a). "If an objection refuting at least one of the claim's
28 essential allegations is asserted, the claimant has the burden to demonstrate the validity of

1 the claim. *In re Residential Capital, LLC*, 2014 WL 1414136, *5 (Bankr. S.D.N.Y. April
2 10, 2014). However, if the objector does *not* introduce evidence as to the invalidity of the
3 claim, the claimant need offer no further proof on the merits of the claim. *In re Residential*
4 *Capital, LLC*, 524 B.R. 465 (Bankr. S.D.N.Y. 2015).

5 12. As revealed above, in this case the objectors have failed to establish a
6 fundamental predicate to their right to engage in *any* foreclosure activity. Because they
7 cannot prove that they had the legal right, under Nevada law, to ever commence a nonjudicial
8 foreclosure, as a matter of necessity they cannot defeat any of the claims asserted. Because
9 of the inability to make this threshold showing, the burden would never shift back to the
10 claimants to prove the validity of their claims (or show that the debtors objections are not
11 sustainable). For purposes of completeness, however, the claimants will do both.

12 **B. The Debtors' Objection.**

13 13. To support their arguments that the foreclosure upon the claimants' home was
14 lawful, the debtors offer two paragraphs of wholly unsupported facts. In paragraph 16, they
15 properly note that on September 29, 2005, Longoni executed a promissory note and deed of
16 trust on certain real property located at 5540 Twin Creeks Drive, Reno, Nevada ("Property").
17 *See, attached Exhibit 1.* The debtors declare to this Court that the deed of trust was "in
18 favor" of Equifirst Corporation. However, as will be explained below, in truth, the
19 beneficiary of the deed of trust is not Equifirst Corporation, but rather, it is Mortgage
20 Electronic Registration System, Inc. ("MERS"). Next, debtors claim that the "loan" was
21 placed into a securitized trust in December 2005, under which Residential Funding
22 Corporation acted as the master servicer. They claim that Homecomings Financial LLC, and
23 later, GMACM, acted as the sub-servicer on the loan from 2005 to 2013.

24 14. Next, they claim that following several defaults under this original promissory
25 note and deed of trust, in November of 2007, Longoni entered into a loan modification
26
27
28

1 agreement with Homecomings Financial, LLC.² They claim that Longoni then defaulted on
2 that modified loan in December of 2008. These claimed facts are true. In footnote 10, the
3 debtors declare that “Homecomings Financial LLC service transferred all loans to GMAC
4 Mortgage LLC.” Notably, they offer no evidence to support this claim.

5 15. Then, in paragraph 17, the debtors allege that due to Longoni’s failure to make
6 the required payments, GMACM declared the loan in default and sent a notice of default to
7 Longoni on January 2, 2009. They then claim that when Longoni failed to cure the default,
8 the “trustee, Debtor Executive Trustee Services, LLC (“ETS”), formally recorded a Notice
9 of Breach and Default and Election to Cause Sale [sic] of Real Property Under Deed of Trust
10 on February 26, 2009.”³ Finally, they claim that this Notice was sent to Longoni at the
11 Property address on March 4, 2009.⁴ The recording of this Notice of Breach and Default was
12 the commencement of the non-judicial foreclosure.

13 16. When making the argument that they properly performed the foreclosure upon
14 the claimants’ home, GMACM or ETS failed to demonstrate that they possessed the
15 necessary legal rights to even commence that process. The failure to prove this basic
16 underlying right renders all their remaining arguments superfluous.

17 17. As is set forth in the claimants’ Third Amended Complaint, there are numerous
18 allegations that the debtors (and others whom the debtor’s claimed owned the promissory
19 note and deed of trust) never had the legal standing to commence the non-judicial
20 foreclosure. *See, Third Amended Complaint, ¶¶ 22 (neither GMAC MORTGAGE, LLC nor*
21 *EXECUTIVE TRUSTEE SERVICES, LLC., had legal standing to commence non-judicial*
22 *foreclosure proceedings against the plaintiffs’ real property). Therefore, GMAC*
23 *MORTGAGE, LLC and EXECUTIVE TRUSTEE SERVICES, LLC wrongfully foreclosed*
24

25 ² This agreement was also signed by the Claimant Gagnon. This is the source of
26 his rights in this litigation.

27 ³ The notice used the word “Sell” rather than “Sale”

28 ⁴ As will be demonstrated below, what the debtors forgot to tell this Court was that
this Notice came back unclaimed.

1 upon the plaintiffs' real property. See, also, ¶¶ 31, 32, and 71.⁵ The debtors' failure to
2 establish their legal right to even begin the foreclosure process is fatal to their current motion.

3 18. To understand the significance of this issue, it is important for this Court to
4 review some of the history of the underlying litigation. When the plaintiffs commenced this
5 action in April of 2010, they originally named GMACM and ETS as the only defendants.
6 They named GMACM because that is the entity that the claimants had dealt with during the
7 loan modification process and because their representative told Longoni that they had
8 foreclosed upon her home. They named ETS because post foreclosure sale, they discovered
9 that said entity had recorded all the public notices. In truth, the plaintiffs had no idea how
10 GMACM or ETS were involved in their loan as the last entity that they had dealt with was
11 Homecomings Financial who was listed as the lender in their 2007 loan modification.

12 19. After the defendants finally answered the complaint, the plaintiff served the
13 defendants with their first set of interrogatories which asked the defendants to identify each
14 owner of the note and deed of trust. See, attached Exhibit 2. On December 2, 2010,
15 GMACM responded as follows:

16 **Interrogatory No. 1:**

17 Please identify each individual or entity who currently
18 has or has had, or who has claimed to have had, possession
19 and/or an ownership interest in the Note (GMAC-01-0129-0138)
20 and Deed of Trust (GMAC-01-0088-0108) executed by the
plaintiffs on or about September 29, 2005, relative to the
property at 5540 Twin Creeks Drive, Reno, Nevada. Further
state, the following:

- 21 a) The date upon which said person or entity
22 obtained possession and/or ownership of said
Note and/or Deed of Trust;
- 23 b) The date which said person or entity transferred
24 possession or ownership of said documents;
- 25 c) The person or entity from which the person or
26 entity obtained possession or a legal interest in the
Note and/or Deed of Trust;
- 27 d) The person or entity to whom the Note and/or

28 ⁵ This Complaint is attached as Exhibit 1 to the debtors' Objection.

Deed of Trust were transferred.

Response No. 1:

9/29/05	Equifirst Corp	Origination
10/17/05	Loan registered with MERS	Loan originated with MERS as nominee
1/05/06	Residential Funding Co, LLC as Trustees	Transfer of beneficial rights from EC
10/08/06	Residential Funding Co, LLC	Transfer of servicing rights from EC

20. Based upon this rather evasive response, the undersigned sought leave to amend the complaint to add claims against Residential Funding as it was assumed that as the holder of the plaintiff's note and deed of trust, that entity must have been responsible for the plaintiffs' wrongful eviction. The Court granted leave for such filing, and on February 25, 2011, the plaintiffs filed their Second Amended Complaint adding Residential Funding as a defendant.⁶

21. On July 29, 2011, the parties appeared before the United States Magistrate Judge on an unrelated matter. During the course of that hearing, the debtors' counsel informed the court that he had received information from his clients that the owner of the note was not Residential Funding, but rather the note was owned by a company called Residential Asset Mortgage Products, Inc. The debtors' counsel informed the court that he did not know where the entity was located. *See, Minute Order, Doc. #80, attached hereto as Exhibit 3.*

22. Soon thereafter, on August 5, 2011, GMACM served the plaintiffs with its Amended Response to Plaintiffs' First Set of Interrogatories. In these responses, GMACM gave a completely different answer to the question of who owned the plaintiffs' promissory note and deed of trust. In this amended response, GMACM stated as follows:

(Amended) Response No. 1:

On September 29, 2005, Equifirst Corporation originated the Note and Deed of Trust in the amount of \$432,000.00; said Deed of Trust was recorded on October 7, 2005. MERS was

⁶ To avoid excessive exhibits, the claimants have not attached this pleading. It is, of course accessible to the Court through the PACER system.

1 listed as “Nominee” on the Deed of Trust. Residential Funding
2 Corporation, LLC (“RFC”) purchased the Loan from Equifirst
3 in November, 2005. On December 1, 2005, the Pooling and
4 Servicing Agreement between Residential Asset Mortgage
5 Products, Inc., (RFC), and U.S. Bank (“the PSA”) was executed.
6 The closing date of the PSA was December 28, 2005, and that
7 is the date all of the Loans became securitized. Also on
8 December 28, 2005, the Assignment and Assumption
9 Agreement between RFC and Residential Asset Mortgage
10 Products, Inc. was generated. That document has been
11 previously produced as part of documents labeled RFC-002.
12 That Assignment and Assumption Agreement provided for a
13 transfer of ownership of the loans from RFC to Residential
14 Asset Mortgage Products, Inc., and then an automatic transfer of
15 ownership to the Trust of the loans for a stated period of time.
16 Pursuant to the Assignment and Assumption Agreement,
17 ownership of the loan at issue transferred to the Trust on that
18 date – December 28, 2005. GMAC Mortgage, LLC obtained the
19 right to service the loan on behalf of RFC on May 1, 2007. The
20 investor on the loan currently is the Trust, RAMP 2205-EFC7,
21 RFC is the Master Servicer, and GMAC is the second tier
22 servicer.

23 23. In response to this late disclosure, the undersigned was again forced to amend
24 the complaint. Thus, the plaintiffs filed their Third Amended Complaint.⁷ And, while it is
25 true that the plaintiffs did file multiple complaints in this matter, the reason therefore was
26 because the debtors could not identify who owned the plaintiffs’ promissory note and deed
27 of trust. To date, debtors have never provided any evidence of the actual transfer of rights
28 (or possession) of the promissory note to either GMACM or ETS.

29 24. After filing their Third Amended Complaint, the undersigned then took the
30 depositions of the individuals identified as the person most knowledgeable for GMACM and
31 ETS.⁸ GMACM identified Mr. Juan Aguirre as its Person Most Knowledgeable. He first
32 testified that he had no idea of the difference between Residential Funding Company, LLC.,
33

34 ⁷ Because Residential Asset Mortgage Products, Inc., and Residential Funding
35 Company, LLC., had been identified as the owners of the promissory notes, the
36 undersigned asserted bankruptcy claims against those entities as well. However, this
37 Court previously dismissed those claims. *See, Supplemental Order, Doc. No. 6258.*

38 ⁸ The individual identified as the Person Most Knowledgeable for GMACM also
39 claimed that he was the PMK for Residential Funding Corporation. *See, Excerpts of the*
40 *Deposition of Juan Aguirre, taken September 1, 2011, p. 8, attached hereto as Exhibit 4.*

1 and Residential Funding Corporation, however, he believed that at one point Residential
2 Funding Corporation (which he identified as “RFC”) owned the claimants’ promissory note.
3 *See, Exhibit 4, at pp. 62-63.* He believed that (“RFC”) owned the notes for a short period of
4 time, (approximately 30 days). *Id. at pp. 62, 72-73.* Later on, however, Mr. Aguirre testified
5 that RFC was merely the master servicer to the loan, and that GMACM was their subservicer.
6 *Id. at pp. 65-66.*

7 25. Mr. Aguirre later testified that after owning the plaintiffs’ promissory note for
8 the month, FRC sold the note to Residential Asset Mortgage Products, Inc., who thereafter
9 transferred the note into a trust which he believed continued to own the note. *Id. at pp. 103-*
10 *105.*⁹ Mr. Aguirre further testified that despite these transfers, GMACM’s computer system
11 showed that Residential Funding Corporation was the custodian of the plaintiffs’ note. *Id.*
12 *at p. 94.* He admitted that he had never seen the note, nor did he know where it was at that
13 time. *Id. at p. 87.*

14 26. ETS’s Person Most Knowledgeable, Mr. Myron Ravelo testified that he had
15 no knowledge of any transfer of the claimants’ promissory note to the ETS from either the
16 trust (RAMP 2005EFC), Residential Asset Mortgage Products, Inc., Residential Funding
17 Company, LLC, Residential Funding Corporation, GMACM or Homecomings Financial.
18 *See, Excerpts of Ravelo deposition, pp. 21-22, attached Exhibit 5.* He further acknowledged
19 that he had no idea who owned or held the claimants’ promissory note when ETS got the
20 foreclosure assignment from GMACM. In fact, he admitted that he was not aware that
21 anyone had even inquired into the issue at the time. *Id. at pp. 62-63.*

22 27. Notably, Mr. Ravelo also admitted that after October of 2010, ETS did not
23 foreclose upon property until it had received a formal assignment of the deed of trust from
24 MERS. *Id. at pp. 83-85.* After October of 2010, they only filed the Notice of Default after
25 they had received such an assignment. *Id. at 85.* That had not occurred with regard to the

26 ⁹ It is interesting to note that Mr. Aguirre acknowledged that because of these
27 transfers, when Homecomings Financial modified the claimants loan in 2008, they did not
28 own that loan at the time. The rights to that loan had been sold to RAMPI in 2005. *Id. at*
pp. 124-125.

1 Longoni's foreclosure.

2 **C. Substantive Law.**

3 28. Under Nevada law, it is clear that before any party can lawfully commence a
4 non-judicial foreclosure, that party must possess the legal rights to both the promissory note
5 and the deed of trust. In *Edelstein v. Bank of New York Mellon*, 128 Nev. Adv. Op. 48, 286 P.3d
6 249 (Sept. 27, 2012), the Nevada Supreme made it clear that when MERS is designated as the
7 original beneficiary on a deed of trust (which, of course, they were in this case, *see, Exhibit*
8 *1*), the note and deed of trust have been split making nonjudicial foreclosure by either party
9 improper. *Id. at* *7. In reaching this decision, the Nevada Court found that such a division
10 was not irreparable. However, the Court concluded that before a lawful nonjudicial
11 foreclosure could be commenced, the promissory note and deed of trust had to be reunited
12 in the same party. Again, that never occurred in this case.

13 29. Relying on the frequently cited decision of *Cervantes v. Countrywide Home*
14 *Loans, Inc.*, 656 F.3d 1034, 1039, (9th Cir. 2011), the Nevada Supreme Court explained that
15 "[t]he deed and note must be held together because the holder of the note is only entitled to
16 repayment, and does not have the right under the deed to use the property as a means of
17 satisfying repayment." *Edelstein*, 286 P.3d at 254. "Conversely, the holder of the deed alone
18 does not have a right to repayment and, thus, does not have an interest in foreclosing on the
19 property to satisfy repayment." *Id. See, also, Leyva v. National Default Servicing Corp.*, 127
20 Nev. Adv. Op. 40, 255 P.3d 1275, 1279 (2011) (recognizing note and deed of trust must be
21 held by same person to foreclose).

22 30. In the underlying case, GMACM and ETS never established that either party
23 held both the deed of trust and the promissory note. Without proof of the reunification of
24 the deed and trust by either GMACM or ETS, neither had the legal right to foreclose upon
25 the plaintiffs' real property. In their current Objection, the debtors have once again failed to
26 make this requisite showing. Because they cannot prove that they had the legal right to
27 commence *any* foreclosure upon the plaintiffs' home, they necessarily cannot prove that the
28

1 plaintiffs' claims are invalid.¹⁰

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4 **III. The Debtors Were Obligated to Comply with Nevada's Mandatory**
5 **Foreclosure Mediation Program as the Debtors Have Readily Admitted That the**
6 **Foreclosure Process Should Have Been Recommended after GMACM Accepted**
7 **Additional Payments from the Claimants.**

8 31. In their underlying action, the plaintiffs' first claim for relief was founded upon
9 the defendants' failure to comply with certain provisions of the Nevada Revised Statutes,
10 namely sections 107.080, 107.085, 107.086, 107.087 and 107.090. As the debtors alluded
11 to in their Objection, in 2009, Nevada adopted what is known as its mandatory Foreclosure
12 Mediation Program. The essential terms of this program were codified through amendments
13 to certain sections of the Nevada Revised Statutes, primarily NRS §107.080, §107.085, and
14 §107.090. More significantly, Nevada added two key statutes which related primarily to the
15 foreclosure mediation program, namely NRS §107.086 and §107.087.

16 32. As was explained by the Nevada Supreme Court in *Edelstein v. Bank of New York*
17 *Mellon*, 128 Nev. Adv. Op. 48, 286 P.3d 249 (Sept. 27, 2012), the legislative changes increased
18 the owner's redemption period and created the Foreclosure Mediation Program which
19 required the foreclosing trustee to participate in a mediation program *before* proceeding
20 forward with a foreclosure. To lawfully commence a foreclosure action, the trustee was first
21 required to obtain a Certification establishing that it he/she had participated in the program
22 in good faith. Only when armed with such a certification could the trustee proceed forward
23 with the foreclosure. *See, also, Pasillas v. HSBC Bank USA*, 127 Nev. Adv. Op. 39, 255
24 P.3d 1281 (2011).

25 33. In this case, the debtors' single argument relative to these statutes is that they
26

27 ¹⁰ Undoubtedly, the debtors will attempt to present evidence to this Court which
28 they never proffered in their current motion, or produced in the underlying litigation. The
Court should reject any such untimely submission.

1 are inapplicable because these statutes only became effective as of July 1, 2009, and since
2 their Notice of Default was Recorded on February 29, 2009, the statutes do not apply. To
3 some extent, this argument is correct.¹¹ However, what the debtors have failed to disclose
4 is that the debtors have admitted that once GMACM engaged in loan modification
5 discussions and accepted payments from the claimants, ETS was obligated to restart that
6 foreclosure process. By taking additional funds from the plaintiff (which they never
7 refunded), the default amounts changed. According to ETS's Person Most Knowledgeable,
8 Myron Ravelo, that required ETS to start the process anew. Had they done so, they would
9 have been required to comply with Nevada's newly adopted mediation program. Admittedly,
10 they did not.

11 34. As the debtors have observed, in March of 2009, GMACM began working with
12 the claimants on a loan modification program. It is undisputed that as part of that process,
13 the claimants made, and GMACM accepted three separate payments of \$1,600.00. Those
14 funds were never returned to the claimants. *See, attached Affidavit of Pamela D. Longoni,*
15 ¶ 33, *Exhibit 6.* As noted above, once GMACM accepted those funds, the foreclosure
16 process should have been restarted. In this regard, Mr. Ravelo testified as follows:

17 Q Okay. And when you say as long as the default amounts don't change, if
18 GMAC on behalf of the lender receives additional funds, would the default
19 amount change?

20 A If the payment, and if the monies were applied, yes, it would change.

21 Q Well, if they received them, whether they apply them or not, the amount in
22 default would change, correct?

23 A I can't make that statement.

24 Q Why not?

25 A If they don't apply to the loan and return it to the borrower the next day, then
26 it doesn't –

27 ¹¹ The Notice of Default which ETS filed and recorded failed to comply with the
28 provisions of NRS 107.085 which were in existence since 2003. The 2009 amendments
added additional requirements to §107.085, but did not eliminate those preexisting
requirements. This issue will be discussed in greater detail below.

1 Q Oh, sure, I totally understand that, sure. If GMAC receives money from the
2 borrower and keeps the money, doesn't give it back to the borrower, then the
default amount would change, correct?

3 A That would be a fair assumption, yes.

4 Q All right. And in that situation, you believe that ETS would need to go back
5 and issue a new Notice of Default, is that correct?

6 A Yes.

7 Q And that was never done in this case?

8 A Which portion, I'm sorry?

9 Q Was there ever a new Notice of Default issued in this case?

10 A Not that I can recall, no.

11 Q And do you know why not?

12 A From my understanding, the amounts, the defaulted amounts did not change.

13 Q Okay. Do you know whether or not GMAC actually received additional funds
from the borrowers, Ms. Longoni and Mr. Gagnon?

14 A No, we were not aware of that.

15 *See, Ravelo Depo, pp. 122-123, attached Exhibit 5.*

16 Mr. Ravelo further explained as follows:

17 Q Okay. If, in fact, GMAC has received funds, but not enough to cure the
18 default, then under that situation you then start the process over with a new
Notice of Default providing those new numbers and continuing forward from
there, is that right?

19 A We would have to get, we would have to get approval from GMAC, because
20 if it changes the payment amounts, it technically isn't a valid foreclosure,
21 period, regardless of what it is, so we would then have to refer it back to
GMAC and they would have to refer it back to us. That is what I'm trying to -

22 Q Right. That makes sense to me. If you started the process and there was a
23 certain amount owed and the lender gets some money back from the borrower,
then you have got to start anew, right?

24 A From my understanding, yes.

25 Q Okay. Do you have any explanation, I will submit to you that there were
26 payments that were received by GMAC in this case from Ms. Longoni and Mr.
Gagnon and the money was kept. It was never returned to them. Do you know
why the foreclosure process wasn't started anew?

27 A No.
28

1 *Ravelo Depo, pp. 127, attached Exhibit 5.*

2 35. Through this testimony, the debtors have fully admitted that the foreclosure
3 process should have been restarted after GMACM received additional monies from the
4 claimants as part of the loan modification process. Undisputedly, they did not. *See, Aguirre*
5 *deposition, Exhibit 4, p. 140, and Ravelo deposition, Exhibit 5, p. 137* Had they done what
6 ETS's Person Most Knowledgeable testified they should have done, the foreclosure process
7 would have been within Nevada's mandatory Foreclosure Mediation Program.

8 36. It should be noted that the debtors have attempted to avoid the implications of
9 these facts by arguing that the claim would be barred by reason of certain provisions which
10 were contained within a *proposed* Foreclosure Repayment Agreement which contained a
11 provision which provided that "In the event we do not receive timely payment called for
12 under the Agreement, Lender may, without further notice to Customer, undertake or continue
13 collection of foreclosure activities. . ." *See, Objection, ¶ 20.*

14 37. However, the debtors fully admit that the claimants never executed this
15 agreement. *See, Objection ¶ 19.* In fact, Longoni expressly rejected this agreement when
16 it was proposed as she knew that they would never be able to make the requested payments,
17 especially a huge balloon payment. *See, Longoni Affidavit, ¶ 10, attached Exhibit 6.* When
18 Longoni informed Mr. Stephenson of this fact, he then said he was going to then propose a
19 loan modification to GMACM which called for a \$1,600.00 monthly payment. Stephenson
20 advised Longoni that once that agreement was prepared, he would forward it to her for
21 signature. At no time did he ever say that there would be any balloon payment, nor did he
22 say that there was a time limit on the proposed plan. In fact, he repeatedly stated that if the
23 plan was approved it would become permanent. He never provided Longoni with any written
24 agreement.

25 38. As will be explained below, GMACM's Repayment Plans were intended to
26 allow a borrower to catch up on missed payments. This would require the borrower to pay
27 a temporary increased monthly payment, but would necessarily entail a balloon payment at
28 the end to catch up on the arrearage. However, a loan modification resulted in an actual

1 change to the loan documents but would not include any balloon payment. Any deficiency
2 would be capitalized into the loan. This is precisely why Mr. Stephenson never, ever
3 referenced a balloon payment, and why he never stated that there was a limit on the number
4 of trial payments.

5 39. To try and justify their actions in this matter, GMACM now seeks to mislead
6 this Court into believing that the loan modification plan was somehow terminated when
7 Longoni did not make a balloon payment before July 1, 2009. In truth, because Mr.
8 Stephenson removed the claimants from a "Repayment Plan" and instead placed them into
9 a loan modification, there would be no limit on the number of payments, nor would there be
10 any balloon payments. Any deficiency would simply be placed back into the loan.
11 GMACM's attempt to convince this Court that the claimants failed in the Repayment Plan,
12 thus justifying a deviation from their promise to keep her foreclosure on hold, is nothing
13 short of outright fraud upon this Court.

14 40. Mr. Stephenson rejected the "Repayment Plan" once he realized that the
15 claimants would never be able to perform the balloon payment. He then sought to qualify
16 the claimants for a loan modification. As detailed below, he repeatedly advised Longoni that
17 everything appeared to indicate that the loan modification would be approved. Now, when
18 the debtors have realized that they wrongfully foreclosed upon the claimants' property, they
19 seek to combine elements of two entirely separate and distinct programs. Truth of the matter
20 is, the claimants were never placed into a "Repayment Plan." The debtors' attempt to rely
21 upon a breach of such a plan is noting more than a thinly-veiled attempt to cover up their
22 wrongful foreclosure actions.

23 41. Because the debtors failed to comply with Nevada's Mandatory Foreclosure
24 Mediation Program, their defenses must necessarily fail. Thus, their instant motion must be
25 denied.

26 **IV. The Debtors Cannot Prove That They Complied with the Provision of**
27 **Nevada Revised Statutes §107.085 and §107.089 Which Were in Existence since 2003.**

28 42. As noted above, in paragraphs 46 through 48 of their Objection, the debtors

1 have challenged the plaintiffs' First Claim for Relief upon the grounds that the statutory
2 sections relied upon were not in effect until July 1, 2009, and since the foreclosure on the
3 plaintiffs' home was started in February of 2009, these laws simply did not apply. While it
4 is true that there were certain amendments to the cited statutes which did not become effective
5 until July 1, 2009, one statute, namely NRS §107.085, was in full force and effect since
6 2003.¹² Because the debtors failed to comply with this statute, they cannot prove that their
7 foreclosure action was lawful

8 43. Pursuant to NRS section 107.085, certain property owners were entitled to an
9 additional notice. *See, NRS107.085(2)*. Under this statutory section, no later than 60 days
10 before the date of the sale, the defendants were required to personally serve a notice which
11 contained the following information:

12 NOTICE
13 YOU ARE IN DANGER OF LOSING YOUR HOME

14 Your home loan is being foreclosed. In 60 days your home will be sold and you will be forced to
15 move. For help, call:

16 Consumer Credit Counseling _____
17 The Attorney General _____
18 The Division of Financial Institutions _____
19 Legal Services _____
20 Your Lender _____
21 Nevada Fair Housing _____

22 44. In this case, GMACM and ETS would have been required to personally serve
23 both Longoni and Gagnon with this notice no later than 60 days before August 14, 2009.
24 They have made no claim or showing that they did so. For this wholly independent reason,
25 the foreclosure was unlawful and the plaintiffs' claims are valid.

26 45. In addition, pursuant to the provisions of NRS §107.080(4)(a) (which had been
27 in effect for several years before 2009), the debtors were obligated to provide the claimants
28 with notice of the proposed trustee's sale either by certified or registered mail. In this case,
the debtors claim that on July 23, 2009, they filed a Notice of Trustee sale in Washoe County

¹² For the convenience of this Court the claimants have attached a copy of the pre-
2009 version of NRS §107.085. *See, attached Exhibit 8.*

1 and posted a copy in three public places. They further claim that they published the notice
2 in the Sparks Tribune (a city sister to Reno, Nevada). However, the debtors have made no
3 showing that such notice was served upon the plaintiffs by registered or certified mail.

4 46. Because of this defect, the debtors have failed to prove that their foreclosure
5 sale on August 14, 2009, was lawful. Thus, the plaintiffs' claims would be valid.

6 47. The debtors have provided this Court with copies of each of the notices which
7 they claim were served upon the claimants. However, they have made no showing that they
8 personally served any of the claimants with a Notice of Sale as required by NRS §107.085,
9 nor have the shown that the served the plaintiffs with said notice by registered or certified
10 mail, in violation of NRS 107.080.

11 48. Based upon this fact, the debtors cannot show that the plaintiffs' First Claim
12 for Relief was invalid. Therefore, this Court should deny their instant motion.

13 **V. The Evidence Is Irrefutable That Multiple Gmac Representatives**
14 **Informed the Claimants That GMACM's Proposed Loan Modifications Were, in Fact,**
15 **Fully Approved. The Evidence Is Also Irrefutable That GMACM Repeatedly Informed**
16 **Longoni That All Foreclosure Actions Were on Hold.**

17 49. In their efforts to convince this Court that the claimants' claims lack merit, the
18 debtors have highlighted certain chosen facts, whilst ignoring those which are most
19 damaging. In this regard, the debtors seek to convince this Court that their own employee's
20 notification to the claimants that the request for a loan modification had been approved is
21 entirely immaterial because the claimants were in default of an erroneously claimed
22 repayment plan. As discussed briefly above, the plaintiffs were not in a "Repayment Plan,"
23 but rather they were being considered for a loan modification. The debtors' argument that
24 the claimants were in some type of "trial three-month" repayment plan which they failed to
25 satisfy is simply erroneous.

26 50. As will be demonstrated herein, this is a classic example of the right hand not
27 knowing what the left hand was doing. The process admittedly begins with GMACM
28 proposing the plaintiffs enter into a "Repayment Plan." However, as alluded to above, that

1 plan was rejected in favor of a loan modification. As will be shown in detail below, after Mr.
2 Stephenson proposed such a plan to GMACM, he repeatedly informed the claimants that all
3 signs indicated that GMACM would approve the plan. Undisputedly, this process culminated
4 in Mr. Stephenson sending Longoni an email on June 30, 2009, telling her that he had
5 received an email indicating that GMACM had, in fact, approved her loan modification.

6 51. In an effort to discredit Mr. Stephenson and to distance themselves from legal
7 ramifications of Mr. Stephenson's statements, the debtors argue that somehow Mr.
8 Stephenson lacked the ability to speak on behalf of GMACM because he had been assigned
9 to a new team. The evidence, however, fails to support such a conclusion. While it is true
10 that Mr. Stephenson did indicate that he was moving to a new team, he neither said nor did
11 anything that would suggest that he lacked authority to speak on behalf of GMACM. As the
12 evidence will show, Mr. Stephenson acknowledged in writing that he sent an email inquiring
13 about the status of the claimants' loan application, and he received an email back stating that
14 the application had been approved. If Stephenson lacked authority to act on behalf of
15 GMACM, why were his supervisors providing him information about the claimants' loan
16 modification application?

17 52. GMACM also relies heavily upon the fact that nine days after Mr. Stephenson
18 notified Longoni in writing that their loan application had been approved, a different
19 GMACM representative (Henry Casas) informed Longoni that their loan modification
20 application had *not* been approved. The parties vigorously disagree on the effects of this
21 subsequent statement. The plaintiffs take the position that GMACM's agreement to modify
22 their loan was fully consummated on June 30, 2009, when Mr. Stephenson informed Longoni
23 in writing that he had received an email which stated that her modification had been
24 approved.¹³ The plaintiffs further contend that when Mr. Casas subsequently informed
25 Longoni that GMACM had not approved their loan modification request, what he did was

26
27 ¹³ As will be detailed below, the plaintiffs reject the debtors' arguments that the
28 statute of frauds invalidates this claim as the email exchanges between Longoni and Mr.
Stephenson fully satisfy Nevada's writing requirement.

1 actually repudiate (and breach) the previously consummated agreement. Thus, in the matter
2 of nine days, GMACM entered into, and subsequently breached, the agreement to modify the
3 plaintiffs' loan. The plaintiffs made three \$1,600.00 payments toward this loan modification
4 request and thus GMACM's promise was fully supported by valid consideration.

5 53. In a related, but legally distinct matter, the evidence in this case is clear that
6 every GMACM agent who spoke with Ms. Longoni during this process informed her that
7 GMACM's foreclosure activities were on hold. In reliance upon these repeated
8 representations, the claimants relied heavily to their detriment, both when making continued
9 \$1,600.00 payments, and by failing to take steps to otherwise protect themselves against the
10 loss of their home. These repeated promises were not only legally enforceable under the
11 doctrine of promissory estoppel, they also establish the basis for independent fraud and
12 misrepresentation claims. The claimants will now demonstrate the true undisputed facts.
13 They are as follows:

14 54. It is undisputed that in January of 2009, Longoni first contacted the entity
15 which she was led to believe was servicing their loan, Homecomings Financial. *See, Longoni*
16 *Affidavit*, ¶6, *attached Exhibit 6*. Pursuant to their direction, she sent them a letter requesting
17 a modification of their loan. *See, attached Exhibit 7*. Over the next three months, Longoni
18 began working with the GMACM's loan specialist, Nate Stephenson. Initially, Stephenson
19 proposed what GMACM refers to as a "Repayment Plan." This repayment plan does not
20 actually modify a borrower's loan, but rather, it temporarily restructures a borrower's
21 payment plan to allow the borrower an opportunity to "catch up" on deficiencies in their loan.

22 55. During their discussions, Stephenson sent Longoni a proposed agreement
23 entitled Foreclosure Repayment Agreement. This agreement required the claimants to make
24 three payments of \$2,270.00 followed by a \$19,420.00 balloon payment. Longoni
25 immediately notified Ms. Stephenson that such a plan would never work as they would never
26 have the financial means to make that balloon payment. Longoni disclosed to Stephenson
27 that the most that she felt they could pay on a monthly basis was \$1,600.00.

28 56. In discussions which followed, Mr. Stephenson then advised Longoni that there

1 was another option which was available and that was a loan modification. Under the loan
2 modification, the terms of her loan would be significantly changed. First, the amount of her
3 monthly payment would be reduced, her interest rate would be reduced and a huge amount
4 of the principal would be written off. Mr. Stephenson then instructed her to begin making
5 monthly payments of \$1,600.00. He informed her that he would submit a request for such
6 a modification, and that she should continue to make the \$1,600.00 payments. At no time
7 did he ever indicate to her that this program was temporary, limited or would include any
8 balloon payment. In fact, he expressly stated just the opposite. *See, Longoni Affidavit, ¶¶*
9 *7-12, attached Exhibit 6.*

10 57. Over a span of three months, the claimants made the requested payments.
11 However, on each occasion Longoni encountered problems, none of which were her fault.
12 She did request a brief extension on the first payment, which was fully accepted by
13 GMACM. When she attempted to make the second payment in the same fashion as the first,
14 GMACM refused to accept the payment. Thus, she was forced to make the payment via
15 Western Union. During the entire process, Longoni had continued contact with Mr.
16 Stephenson. On every occasion he assured her that he had submitted her request for
17 modification and that everything he saw indicated that it was going to be approved. He
18 repeatedly informed her that once the approval was obtained, he would be providing her with
19 a written agreement confirming the terms.

20 58. Undisputedly, near the end of May, 2009, Mr. Stephenson informed Longoni
21 that he was going to be transferred to a different department the following week. He told that
22 he was not sure who her loan was going to be assigned to, however, he told her he would let
23 her know who she should contact. Over the next month, Longoni made several attempts to
24 contact her new specialist. When she had no success, on June 30, 2009, she again emailed
25 Mr. Stephenson, who told her that the new representative was Landon Huck. When Ms.
26 Longoni asked for Mr. Huck's contact information, Mr. Stephenson informed her that he
27 could not give her that information, however, he did say that he had actually received an
28 email the prior day indicating that her loan modification had, in fact, been approved the prior

1 day.

2 59. Over the next six days, Longoni attempted, without success, to make her next
3 \$1,600.00 payment. On July 9, 2009, she was finally able to reach a live person who
4 identified himself as Henry. Longoni told Henry that she had been told on June 30, that her
5 request for a loan modification had been rejected. Henry responded and said that her
6 application had not been approved. He further told her that they owed something in the
7 nature of \$19,000.00 or they would sell her house. Critically, Henry also told her that
8 GMACM was going to attempt to get her into an "Obama" plan and that she had 60 days
9 within which to qualify for the program. He specifically informed her that the foreclosure
10 was on hold.

11 60. Having received conflicting information, Ms. Longoni immediately sent a
12 follow up email to Mr. Stephenson advising him of what Henry was saying. Although he
13 said nothing about whether GMACM had actually approved the loan modification request,
14 Mr. Stephenson did confirm that GMAC was trying to get her into an Obama plan. More
15 significantly, he confirmed Henry's representation that the foreclosure was on hold. He
16 added that GMAC did not want to take her home.

17 61. Unbeknownst to the claimants, ETS had restarted the foreclosure which was
18 initially commenced on February 29, 2009. On July 23, 2009, ETS recorded a Notice of
19 Trustee's Sale setting a sale date of August 14, 2009. Three days later (July 26, 2009),
20 GMAC shipped an "Obama" package to the plaintiff via Fed Ex Express. The package was
21 delivered to Longoni on August 2, 2009. With that package, GMACM included a letter
22 dated July 30, 2009, which stated that she needed to return the requested information. The
23 letter contained a notation "30 days to sale." This seemed consistent with what Henry had
24 told her previously when he said they had 60 days to complete the Obama application
25 process. Longoni completed the requested information and returned it to GMACM on
26 August 10, 2009..

27 62. Contrary to what Henry, Nate and the July 30, 2009 letter had stated GMACM
28 and ETS did not wait 30 days. They sold the plaintiffs' home at a trustee's sale on August

1 14, 2009. On August 24, 2009, Longoni called GMACM to inquire into the status of her
2 Obama application. She was then told that her home had been sold at foreclosure on August
3 14, 2009. Longoni informed the representative that she had been repeatedly told that any
4 foreclosure was on hold pending their Obama modification. Longoni further informed the
5 representative that she wanted her home returned. Longoni was told that the matter would
6 be referred to a supervisor.

7 63. The following day (August 25, 2009), Longoni's 13-year old daughter Lacey
8 received a 5-day notice to vacate her premises. Over the next week, Longoni scrambled to
9 find a new home for herself and her daughter. It was just prior to the start of the school year.
10 The next contact from GMACM came via a telephone call from GMACM's counsel, Mr.
11 Michael Knapp. In that call, Mr. Knapp admitted that GMACM had made a terrible mistake
12 and that they were attempting to get her home back.

13 64. Apparently, GMACM engaged in some negotiations with the new purchaser,
14 however, the purchaser was unwilling to reconvey the property to GMACM for a price
15 acceptable to GMACM. Thereafter, GMACM's counsel undertook efforts to removal all
16 negative credit references from the claimants' credit history. They also offered to pay all the
17 claimants' moving related expenses, however, when the claimants would not sign a full
18 release for such payments, GMACM reneged on that offer. The instant lawsuit followed.

19 65. The evidence used to support the claimants' arguments herein is truly
20 uncontroverted. It consists primarily of email communications between Ms. Longoni and
21 Loan Specialist, Nate Stephenson. It also is supported by debtors' own internal Log Notes
22 (or diary). Although the diary was created by various GMACM representatives, ETS had full
23 access to this database.¹⁴ Finally, the claimants' allegations are supported by the debtor's
24 own written correspondence. The evidence is as follows:

25 66. On February 18, 2009, GMACM's notes reflect that a "workout package" was
26

27 ¹⁴ GMACM and ETS representative both testified that these notes reflect ongoing
28 communications between GMACM and ETS. *See, deposition of Aguirre, pp. 39-40, Exhibit 4 and deposition of Ravelo, p.155 Exhibit 5.*

1 sent to the claimants. *See, attached Exhibit 9, bates page GMAC-01-0065.* The very next
2 day, (February 19, 2009) GMACM referred the matter to ETS to commence foreclosure. *Id.*
3 *See, also, Ravelo deposition, Ex. 5, p. 63.* On March 5, 2009, GMACM received the
4 claimants' completed financial package. *See, Exhibit 9, bates page GMAC-01-0067.* On
5 March 10, 2009, GMACM approved the matter for their loss mitigation program. *See,*
6 *Exhibit 9, bates page GMAC-01-0068.* GMACM's March 10, 2009, notes further reflect that
7 they were going to pursue a Repayment Plan. *See, Exhibit 9, bates page GMAC-01-0068.*
8 This plan consisted of 3 monthly payments of \$2,270.00, followed by a balloon payment of
9 \$19,421.76 *Id.* Attached hereto as *Exhibit 10* is the proposed Foreclosure Repayment
10 Agreement. The addendum describes the payment schedule.

11 67. Before proceeding forward, the claimants believe it is important for this Court
12 to gain an understanding of what GMACM did as part of its Loss Mitigation practices. To
13 assist its Loss Mitigation Specialists, GMACM adopted its own internal guidelines which
14 they refer to as Servicer Guide. *See, attached Exhibit 11. See, also, Deposition testimony*
15 *of Aguirre, pp. 158-159, Exhibit 4.* This guide identified the various options which are
16 available for loss mitigation. The options included "Temporary Indulgence," "Repayment
17 Plan," "Special Forbearance Relief Agreement," "Deed-In-Lieu of Foreclosure," "Write
18 Offs," "Bankruptcy" and, of course, "Foreclosure." Each had their own terms and
19 conditions.

20 68. As set forth in GMACM's materials, their "Repayment Plan simply allowed
21 a borrower to increase his/her payments over time to make up for a deficiency. Under a
22 repayment plan, the loan would *not* be modified and there would be no write off or debt
23 forgiveness. *See, Exhibit 11, bates p. RFC-001-000300, 369.* A "Loan Modification,"
24 however, occurred where there was a change in one or more terms of the original mortgage
25 note. Such changes could entail a change to the interest rate, payment amount, maturity date,
26 or the principal balance of the loan. *See, Exhibit 11, bates p. RFC-001-000378.* Loan
27 modifications could be done under several plans such as "Traditional," "HAMP," "Second
28 Lien Bulk" or "Framework (Bush)." *See, Exhibit 11, bates GMAC-02-000193.*

1 69. According to the GMACM's Person Most Knowledgeable, loan modifications
2 started as "trial" modifications and then changed to "permanent" modifications. *See, Aguirre*
3 *Deposition pp. 185-186, Exhibit 4.* HAMP modifications (which are synonymous with
4 "Obama" modifications) came into effect in March of 2009, but GMACM did start to use
5 them until May of 2009. *Id. at 164-165. 194.* GMACM Loan Specialists could utilize either
6 Traditional plans or HAMP plans depending upon which option worked best for the
7 borrower. *Id. at 165.* According to Aguirre, the specialist would look first to the Traditional
8 modification, however, when the HAMP program was enacted, it was used as the terms were
9 more liberal for the borrower (i.e., reduced interest rates, extended terms, etc.). *Id. at 188-*
10 *189.* This is precisely what occurred in this case.

11 70. As GMACM's own record reveals, Mr. Stephenson first proposed a Repayment
12 Plan which required three payments of \$2,270, followed by a balloon payment which was
13 over \$19,000.00. However, when it became clear that the claimants could never successfully
14 complete such a plan, Mr. Stephenson immediately moved the claimants into a Loan
15 Modification plan. As the records reveal, that plan started as a "trial" modification which
16 was only dependent upon final approval. Later, on June 29, 2009, final approval for the plan
17 made it permanent.

18 71. The debtors' efforts to now convince this court that the only loss mitigation
19 plan GMACM ever proposed was a Repayment Plan is obviously nothing more than a thinly-
20 veiled rouse which is intended to create a pretextual justification for the wrongful
21 foreclosure. GMACM's current claim that the claimants "breached" the repayment plan is
22 obviously nothing more than a cover for GMACM's failure to inform ETS that it was
23 changing the plaintiffs' Loan Modification plan from a Traditional Plan to an Obama Plan.

24 72. The record plainly reveals that Messrs. Stephenson and Casas both informed
25 the plaintiff that the foreclosure was on hold pending the claimants' application for an
26 Obama modification. Unfortunately, no one at GMACM took the time to tell ETS not to
27 proceed forward with the foreclosure. Having subsequently realized their mistake, GMACM
28 attempted to recover the plaintiffs' home from the trustee's sale. When they failed in that

1 endeavor, they had no choice but to manufacture a defense. Unfortunately, for the debtors,
2 their skills of deception are matched only by their level of incompetence.

3 73. Returning to a review of the debtor's own evidence. When it became obvious
4 that a Repayment Plan was not a viable option, Mr. Stephenson decided to pursue a Loan
5 Modification. GMACM's log notes from March 19, 2009, clearly reflect that change. *See,*
6 *Exhibit 9, bates page GMAC-01-0072.* This note reads as follows:

7 The borrower does not have enough savings to reinstate the loan
8 and their financials do not support a repayment plan.

9 On the following page (*GMAC-01-0072*), GMACM's notes reflect the fact that a "trial" loan
10 modification was being proposed. That note reads as follows:

11 Proposed Solution: GMAC Mortgage proposes a 3 month trial
12 **modification** consisting of a down payment of \$1600 and a
13 monthly contribution of \$1600. Upon successful completion of
14 the trial the estimated mod terms will be: Mod Type; Cap:
15 Interest Rate Type: ARM to ARM; Interest Rate: 3.25; Index
16 Rate 3.9; Margin: -0.65; Arm Freeze: 5 year Freeze; NPV
17 \$10,737.80. (Emphasis added)

18 74. Clearly these notes reflect a complete remodeling of the claimants' loan. By
19 the same token, they completely dispel the notion that this was a Repayment Plan which
20 would do nothing more than allow the borrower to "catch up" a deficiency. According to
21 PMK Aguirre, the letters "Cap" meant that any deficiency would be capitalized into the loan.
22 *Aguirre deposition at p. 231, Exhibit 4.* The plan was set to commence on March 30, 2009.
23 The interest rate would be frozen for 5 years. As this Court likely noticed, according to
24 GMACM's own Servicer Guide, Repayment Plans were for a maximum of 18 months. *See,*
25 *Exhibit 11.*

26 75. GMACM's diary further reflect that on March 27, 2009, Longoni contacted
27 GMACM and requested a couple more days to make the first payment. *See, Exhibit 9, bates*
28 *p. GMAC-01-0073.* The notes reflect that Mr. Stephenson granted Longoni an extension

1 until April 3, 2009, and Longoni made her payment within that time. Longoni's Affidavit
2 confirms these entries. *See, Longoni Affidavit, Exhibit 6, ¶ 12.*

3 76. GMACM's notes of March 30, 2009, are further proof that the plan to allow
4 \$1,600.00 payments was not part of a Repayment Plan, but rather, were the first step in a
5 Loan Modification. As this Court can see, Mr. Stephenson's note confirmed that he had
6 requested a debt forgiveness of \$186,000.00 which was sent for approval. *Exhibit 9, bates*
7 *page GMAC-01-0073*. Repayment plans made no provision whatsoever for debt forgiveness.
8 Obviously, he had abandoned any idea of using the loss mitigation technique of Repayment
9 Plan.

10 77. From this point forward, the communications between Stephenson and Longoni
11 are further confirmed by email communications. These communications are attached hereto
12 in *Exhibit 10*. The undersigned will now review those communications as they correspond
13 to GMACM's internal notes. Their communications begin on April 2, 2009, after Longoni
14 had made the claimants first \$1,600.00 payment. Emphasis has been added to the most
15 pertinent remarks.

16 4/2/09	Pam to Nate	Hi Nate, So I got this weird call this a.m. at the house from Homecomings leading me through all these prompts to make the \$1600 payment. So I followed the steps and made the payment accordingly. My confirmation number is 684165546. The payment was \$1600 plus a \$7.50 transaction fee. Whew! I'm glad that's over. And now I don't have to go hassle with Western Union. So when is my next payment due? Thanks for everything! You rock!
17 4/2/09	Nate to Pam	That's great!!! Your next payment is due 4/30/09 for \$1600. All that I am awaiting on in order to make this a permanent change (next 5 yrs) is approval from the Vice President of the Bank. I should know the outcome in the next month (ish) :). Thanks, Nate.
18 4/2/09	Pam to Nate	Oh?? I thought this was a "for sure" thing. There's a chance it will not go through?
19 4/2/09	Nate to Pam	Your trial modification is approved, but since I am trying to write off \$176K from your loan, I need to get approval from our Vice President. There is a chance that she may come back and say no. I have done the analysis already and it seems to be a win win situation, so I am fairly confident that it will get approved for a permanent modification.

1	4/20/09	Pam to Nate	Hello Nate, how are you? I'm just following up. I will make another payment of \$1600 next Thursday the 30 th . I still have not received any documentation regarding the modification. I know you told me not to worry, but I'm just weird that way! Do you still feel confident that this will go through? I am absolutely certain that anything higher than \$1600 a month will just make it a matter of time before we would have to mail you the keys – yuck. Have a great week. Pam
2	4/21/09	Nate to Pam	Hi Pam, sorry to take so long to get back to you. I have been out sick. I am still waiting on approval from our VP. Things are a little backed up here due to the current state of the housing market. I'll let you know as soon as I hear anything. Hope all is well. Thanks, Nate
3	4/21/09	Pam to Nate	Nate, sorry to hear you aren't feeling well. I will wait to hear back from you. Tell that VP not to let me lose my house! Ha. Take care, Pam
4	4/21/09	Nate to Pam	I'll let her know. Thanks, Nate
5	4/28/09	Pam to Nate	Hi Nate, I was just looking at my mortgage information on line, and it indicates that the last payment of \$1600 was received, as well as the \$7.50 fee for processing. Then on April 7 th it indicates that the fees in the amount of \$2316.30 have been charged to the account. What does this mean, and am I responsible to pay that? I will be making another payment of \$1600 on Thursday. Thanks! Pam
6	4/28/09	Nate to Pam	Hi Pam, the \$2316.30 is actually the escrow shortage. I have added that back into the loan already. I just took a look at the notes on your loan and it looks as if one manager looked at it and agreed that it was a win win situation, but because it is \$186K that we are trying to write off, it has to go a little higher. Thanks, Nate.
7	4/29/09	Pam to Nate	Hi Nate, what has to go a little higher? Can you tell me the balance of the loan?
8	4/28/09	Nate to Pam	Hi, it has to go to higher management, due to the amount. The balance that I am showing is \$439177.63. If we get this MOD approved your balance will drop to \$269,677.03 for five years.
9	4/28/09	Pam to Nate	Hi again, Ok, I get it – sort of. So \$439,000 minus \$186,000 is \$253,000 (and change) not \$269,000, right? And so what happens after five years? The interest rate goes up, and the principal goes back? I know, I'm such a pest. I owe you. Pam
10	4/28/09	Nate to Pam	The \$186K includes \$15K in interest. So the actual principal that is being written off is around \$169K. After 5 yrs your rate will increase by no more than 1% per year. The highest it can go is 13.875%. The principle will be gone forever. Don't worry about being a pest, that's what I'm here for!!! Let me know if you can think of anything else.

1
2 78. From this exchange several things are made clear. First and foremost, Mr.
3 Stephenson always referred to this as a loan modification. Never once did he describe it as
4 a Repayment Plan. Never once did he say that the \$1,600.00 payments would be followed
5 by any sort of balloon payment. He confirmed that the “trial modification” had been
6 approved and all he was waiting on was approval from a VP to make it permanent. He
7 confirmed that he had done the analysis and that it was a “win-win” situation. He confirmed
8 that when approved it would drop the principal on their loan which would remain constant
9 for 5 years (obviously far longer than 18 months).

10 79. The debtors’ representations to this Court that GMACM was only proposing
11 a Repayment Plan is nothing short of out and out misrepresentation. GMACM’s diary during
12 this time period contain no reference whatsoever to any repayment plan. What they do show
13 is that certain remarks have been redacted. *See, Exhibit 9, bates page GMAC-01-0074.* The
14 redacted sections undoubtedly prove that this was a Loan Modification rather than a
15 Repayment Plan.

16 80. On May 1, 2009, Longoni attempted to make her second payment to GMACM.
17 *See, Longoni Affidavit, Exhibit 6, ¶ 17.* She had made the first payment via an on-line
18 payment system, however, she was unable to do so a second time. She also attempted to
19 make the payment by directly contacting a phone representative, however, that request was
20 refused. Thus, the plaintiff again contacted Mr. Stephenson and the following exchange
21 occurred.

22 5/1/09	Nate to Pam	Hi Pam, it looks like someone put a “Certified Funds Flag” on 23 your acct. Basically that means that the only pymt that we can 24 take has to be certified. I have removed that flag. Could you 25 please try one more time and see if that solved the problem. Please let me know what happens and we’ll go from there. Hope all is good. Thanks, Nate
26 5/5/09	Pam to Nate	Hi Nate, so I made my payment of \$1600 on Friday, May 1 st via 27 Western Union. I just got a call from Homecomings stating that 28 my payment has not been received. Can you please check for me? Thanks, Pam

5/5/09	Nate to Pam	According to what I see we rcv'd \$1600 yesterday. You're good to go!!! It doesn't look like our VP has had a chance to look at this yet. (We are swamped!!!!!!!!!!) The notes that I saw are good though (indicating that it makes sense to do the Modification). We still have 2 months before I would have to set up a plan. So everything is still sort of on hold. Hope all is well. Let me know if you have any other questions. Thanks, Nate
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81. As noted above, in this exchange, Mr. Stephenson specifically advised Longoni that everything looked good on the modification. He added that they still had two months before he would have to "set up a plan." He did not define what that phrase meant. He further confirmed that everything was on hold.

82. As this Court will recall, according to GMACM's PMK Aguirre, GMACM started to implement the HAMP program in May of 2009. *See, Aguirre Deposition, p. 165, Exhibit 4.* GMACM's Log Notes of May 22, 2009, confirms this testimony through the following notation "Home Affordable Modification program sent to borrower." *Exhibit 9, bates page GMAC-01-0076.* By May 26, 2009, the claimants had still received no documentation from GMACM regarding the modification. So Longoni sent a follow-up email communication to Mr. Stephenson.

5/26/09	Pam to Nate	Hi Nate, I hope all is well. I will be making my third payment of \$1600 on Friday. However, I still have not received any paperwork re: the modification. Do you have an update for me? And do I still continue the \$1600 next month? I hope so. I would never be able to afford more. I also have a friend who has a loan with Homecomings/ GMAC. His situation is very similar to mine. Can I refer him to you and see if you can help him? Thanks, Pam
5/26/09	Nate to Pam	E-mail: Hi Pam, hope that you are doing well. I don't have an update for you yet. You should continue to make the \$1600 pmt. We should be getting an update fairly soon. Once the decision has been made then paperwork will be sent out with the new terms. I am actually moving to a different team next week so I will not be able to help your friend, but if he just calls in someone will be able to help him with his situation. Let me know if you can think of any other questions. Have a good one!! Thanks, Nate

83. Mr. Stephenson confirmed that she should continue to make the \$1,600.00 payments. He indicated that he expected an update soon and that once a decision had been

1 made he would forward her the “paperwork.” And, while it is true that Mr. Stephenson
2 indicated that he was going to be moving to a new team, he never indicated that he would
3 have no authority to speak on behalf of GMACM.

4 84. GMACM now seeks to distance itself from any of Mr. Stephenson’s further
5 comments claiming that he no longer had any authority to speak on behalf of GMACM.
6 While it may be true that he had been reassigned, he never once indicated to Longoni that he
7 lacked the authority to act on behalf of the company, or that she should not rely upon what
8 he was telling her.

9 85. In accordance with Mr. Stephenson’s instructions, Longoni made her June
10 payment on June 1, 2009. Still she heard nothing. *See, Longoni Affidavit, Exhibit 6, ¶ 18.*
11 GMACM’s logs notes of June 12, 2009, reflect the following: “FORECLOSURE
12 STARTED.” *Exhibit 9, bates page GMAC-01-0077.* A note of June 30, 2009, indicated
13 “PROMISE PLAN 29 BROKEN” and “ACTION/RESULT CD CHANGED FROM LMDC
14 TO DT 6/30/09.”¹⁵ GMACM now claims that the claimants breached the Repayment Plan
15 which prompted them to recommence the foreclosure process. However, a note of July 2,
16 2009, suggests otherwise. A note from LHUCK (presumably Landon Huck) states the
17 following, “CALLED HOME LEFT MESSAGE. WILL NEED NEW HMP IN ORDER TO
18 REVIEW FOR MOD. PLS HAVE BWR FAX TO 866-709-4744.” *Exhibit 9, bates page*
19 *GMAC-01-0077.* A note which followed indicated that Huck had requested that a new
20 HAMP workout be sent to the claimants mailing address.

21 86. This Court should recall that these notes are occurring after the date that
22 GMACM now claims the decision had been made to reinstate the foreclosure proceedings
23 because the claimants had breached their repayment plan by failing to make a \$19,000.00
24 balloon payment. To support this argument, they have been forced to misrepresent to this
25 Court that there was, in fact, a Repayment Plan in place. Clearly there was not. That plan

26 ¹⁵ GMACM’s PMK did not know what these notes meant. A deposition of those
27 individuals knowledgeable about these notes was sent to commence on May 24, 2012,
28 however, the depositions were vacated when GMACM served notice of the bankruptcy
on May 17, 2012.

1 had been rejected way back in March of 2009, when the Loan Modification process was
2 commenced. The entire argument regarding a breach by way of a failed balloon payment is
3 obviously a fabrication to justify the wrongful foreclosure.

4 87. During the later part of June, Longoni had made several attempts to speak to
5 a new Loan Specialist, however, she could not find anyone who knew the status of their
6 request. Therefore, she again reached out to Mr. Stephenson. The following email exchange
7 occurred.

8	6/29/09	Pam to Nate	Nate, I can't seem to get a hold of anyone who knows anything
9			about the modification you were working on. Homecomings
10			sent me information indicating that my payment was as it was
11	6/30/09	Nate to Pam	before, and the balance was the same. Please help!!!!
12			
13	6/30/09	Nate to Pam	Hi Pam, I e-mailed my old dept yesterday and they responded
14			that the file has been sent for final management approval. The
15	6/30/09	Pam to Nate	person handling the file is Landon Huck. I hope that this helps
16			you. Good luck.
17	6/30/09	Pam to Nate	Hi Nate, do you have any contact information for Landon?
18			Thank you for still helping us. Hope you are having a nice
19	6/30/09	Nate to Pam	summer. Pam
20			
21	6/30/09	Nate to Pam	Hi Pam, I am sorry I am not able to give you the contact info. I
22			did, however, rcv an e-mail stating that the MOD had been
23	6/30/09	Pam to Nate	approved yesterday, but that is all I know. You may want to
24			call in and see if you can get some more details. Thanks, Nate
25	6/30/09	Pam to Nate	Nate, when I call the regular Homecomings 800 number, no one
26			knows any information. Do you have a suggestion as to what
27	6/30/09	Nate to Pam	department I could start with? So it was approved? Does that
28			mean the \$1600 payment and the principal reduction? Wow!
	6/30/09	Nate to Pam	You might be able to try 1 800 799 9250
	6/30/09	Pam to Nate	So "approved" means \$1600 a month and the principal
	6/30/09	Nate to Pam	reduction?
	6/30/09	Pam to Nate	That is the way that I had it set up, however, I am not sure if that
			was how it was approved or not. Thanks, Nate

24 88. As alluded to above, although Mr. Stephenson informed Ms. Longoni that an
25 individual by the name of Landon Huck was now handling her file. He stated that he had
26 sent an email to his old department inquiring into the status. Far more importantly, he
27 expressly stated to Longoni that he had received an email the day before indicating that her
28

1 MOD had been approved. Although he stated that he did not know if it had been approved
2 as they had discussed, he did state that it was how he had set it up.

3 89. Critically, GMACM's PMK Aguirre acknowledged that there was only one
4 Loan Modification Plan ever proposed by Mr. Stephenson, and that was the one which
5 Stephenson had described to Longoni, namely \$1600 payments, with a \$186,000.00 write
6 down. *See, Aguirre Deposition pp. 264-266, attached Exhibit 4.* Thus, there could have
7 been no other plan that Stephenson was referring to.

8 90. Beginning on July 1, 2009, Longoni attempted to make her next payment of
9 \$1,600.00. However, the system would not accept that payment. On July 9, she was finally
10 able to make contact with a representative of GMACM. The individual she spoke with was
11 named Henry. *See, Longoni Affidavit, Exhibit 6, ¶ 21.* During that call, she asked Henry
12 about the status of her loan modification as she had been told on June 30, 2009, that it had,
13 in fact, been approved. Much to her shock and amazement, Henry then told her that it was
14 *not* approved, that she owed approximately \$19,000.00 and that if she did not pay it, they
15 would sell their home. She attempted to make the next payment of \$1,600.00, however, he
16 refused to accept it. He told her that it was only set up for three months. Critically, no one
17 had ever told her that the payment plan was only for three months, and no one ever told her
18 that there would be a \$19,000.00 balloon. *Id.* This entire concept is clearly something
19 which GMACM has manufactured after the fact to justify ETS's actions.

20 91. As the undersigned indicated earlier, this case is a classic example of the right
21 hand not knowing what the left hand was doing. The undersigned referred to GMACM as
22 the right hand, and ETS as the left hand. In reality, even within GMACM one agent was not
23 aware of what the other was doing. It appears that Huck did not realize that Stephenson had
24 abandoned the Repayment Plan in favor of a Loan Modification. This explains why he was
25 telling Longoni that there was a balloon payment. That balloon payment related to the
26 Repayment Plan that Stephenson had originally proposed, but clearly abandoned in lieu of
27 the Loan Modification plan.

28 92. Despite his apparent confusion, Henry nevertheless advised Longoni to submit

1 a new workout package as per the Obama Modification plan. *See, Longoni Affidavit, Exhibit*
2 *6, ¶ 21.* He told her that they had 60 days to continue to pursue a loan modification through
3 this new federal program. He specifically told her that the foreclosure was on hold. *Id.* As
4 set forth in Longoni's Affidavit, she believed that under the worst case scenario, they had
5 until at least until September 9, 2009, to qualify for new federal modification program.

6 93. Longoni's conversation with "Henry" was confirmed in an email she sent to
7 Nate Stephenson that very same day. This email exchange reads as follows:

8 9 10 11 12 13	7/9/09	Pam to Nate	Nate, I have been trying to make the \$1600 payment for SIX days, and to no avail. I finally reached financial services this morning and was told by some guy named Henry that our modification was NOT APPROVED and we owe \$19,0000 some odd dollars or they will sell our house!! He would not accept the \$1600 payment and said that was only set up for three months. Nate, you assured me that this was approved and everything would be okay. Please help. I can't get anyone at GMAC/Homecomings to understand our situation. Now what do we do? I can't lose my house. If I do, my ex will take my kids away from me. Please e-mail or call me.
14 15 16 17 18 19 20 21 22 23	7/9/09	Nate to Pam	Pam, It looks like they are trying to put you onto an Obama Modification. Your Foreclosure is on Hold. GMAC does not want to take your house. When we last talked I said that from the information that I could gather from my old dept. this was waiting to be approved by management. I am not sure what happened with that, but when I had originally set you up it was a traditional GMAC Mod. We are now trying to put everyone into the Obama plan. Per the notes that I saw Landon Huck gave you a call on 7/02. There is an Obama pkg that you can download from www.gmacmortgage.com . Go to Resource Center, then go to Homeowner Help, Download the financial analysis PDF. You can fax it to 866-709-4744. There will be a check list for the items that we need. I am sure that we have most of it, but please try to send it all to be sure. I want you to know that we will try to do everything we can before we proceed with a foreclosure. Unfortunately, I can't do anything with the file myself because I am no longer with this group. I hope this helps you a little bit. Sorry for all of the confusion. Thanks, Nate.
24 25 26	7/9/09	Pam to Nate	Nate, I know you are no longer with this group, but you are the only contact I have. I have NEVER received a call from Landon Huck. How can I reach him? Can you e-mail him and have him contact me? I was out of town on 7/2... but never had a message or anything. What is an Obama Modification? Thx, P

1 2 3 4	7/9/09 Nate to Pam	Hi Pam, I will e-mail Landon and have him give you a call. The Obama Modification is a program that the govt came out with in mid April, and we started doing them in mid May. It is basically a subsidized program that allows us to drop payments down to 31% of the borrowers gross income. It allows us to be a little more aggressive with our rates and debt forgiveness. Thanks, Nate
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6 94. Longoni's description of her exchange with "Henry" is fully confirmed in GMACM's log notes. An entry of July 9, 2009, reads as follows:

7 TTB1 [means telephone call with borrower] VAI [means
8 verified account information] CIBC WANTED TO INQ MOD
9 THAT WAS APPROVED RECENTLY. ADV NT TRUE.
10 ADV PREV REPAY PLAN IS COMPLETED. ADV TO
11 RETURN WOUT PCK ASAP, TAT IS 60 DAYS, NO
GUARANTEED. I TRIED TO UPDATE DTI CALC BUT B
DID NT KNOW HER GROSS INCOME. SD SHE WOULD
CB TOMO SHE HAD TO GO TO WORK.

12 * * *
13 PAYCUT START: 9/2008 ONGOING. M/I: 1800 A MONTH.
14 ADV F/C SALE DT ON HOLD, L/C AND C/R CONT.
HCASAS.

15 *See, Exhibit 9, bates page GMAC-01-0078.*

16 95. GMACM's PMK, Aguirre confirmed that this was a note written by Henry
17 Casas. *See, Aguirre Deposition, Exhibit 4, pp. 247-248.* Based upon Stephenson's email
18 communication and GMACM's diary notes it is undisputable that both Henry Casas and Nate
19 Stephenson advised Longoni that the foreclosure was on hold. There is absolutely no
20 evidence that anyone ever told the claimants anything different. What is also clear from
21 these exchanges is that GMACM was telling Longoni that the HAMP program was actually
22 better than the Traditional program that, according to Stephenson, the claimants had been
23 approved for. Thus, regardless of any claim that Stephenson lacked authority to speak on
24 behalf of GMACM, it is clear that his promises of deferral of the foreclosure were fully
25 confirmed by another, purported fully authorized GMACM representative.

26 96. GMACM's actions to continue to have the claimants *requelified* for the HAMP
27 program are confirmed through another entry in GMACM's diary. In a note dated July 13,
28 2009, yet another GMACM representative telephoned Longoni and left a message saying that

1 they needed a completed Obama package back to review the account for a possible loan
2 modification. *See, Exhibit 9, bates page GMAC-01-0079.*

3 97. All these communications are especially noteworthy in light of GMACM's
4 current claim that as of July 1, 2009, Longoni had breached the "Repayment Plan," thus
5 justifying ETS's foreclosure activities. If it were true that the claimants had breached their
6 Repayment Plan thus authorizing foreclosure, why where GMACM's employees still actively
7 pursuing the HAMP modification. Truth of the matter is, when Landon Huck picked up the
8 file, he erroneously believed that the claimants had been placed into a Repayment Plan. He
9 did not realize that Stephenson had abandoned the Repayment Plan and thereafter pursued
10 a Loan Modification. GMACM's own documents prove this fact.

11 98. As set forth in Exhibit 13, on July 16, 2009, GMACM sent the claimants an
12 automated letter which stated that "[T]he repayment plan we previously established at your
13 request has been cancelled for one or more of the following reasons:"

14 [[x]] The payment was not received by the payment date as
15 specified in the signed repayment agreement.

16 Of course, there never was a signed repayment agreement as the Repayment Plan was
17 abandoned in March of 2009.

18 99. GMACM now claims that the foreclosure was properly restarted because the
19 claimants failed to make the required balloon payment (*See, Objection, ¶¶ 18-21*). Despite
20 the fact that GMACM had directed ETS to recommence the foreclosure process, GMACM
21 continued to mislead the claimants into believing that a loan modification was available. On
22 July 29, 2009, GMACM directed the sending of a letter with an Obama Workout Package.
23 *See, Exhibit 9, bates page GMAC-01-0081.* GMACM's log note on this issue is very telling.
24 That note reads as follows:

25 obama workout package provided in today 30
26 days to sale (no contact) letter.

27 100. Having heard nothing further, on August 3, 2009, Longoni sent another email
28 to Nate Stephenson. Their exchange reads as follows:

8/3/09	Pam to Nate	Nate, I hate to bother you but I have no alternative. I am absolutely unable to get any assistance from GMAC at all and now I am getting notices in my mail from some place called ETS saying my house is being sold at auction on the 18 th . Why is this happening? I thought everything was going smoothly. I have NEVER received anything from GMAC. Please Nate, please help. Thanks, Pam
8/3/09	Nate to Pam	Hi Pam, apparently, you need to send in the workout package that you can download from our website. Once we get that then they can work on it. The instructions are below. Hope that this helps. Also please include your acct number on everything that you send. Thanks, Nate

101. Notably, Mr. Stephenson did not tell her that it was true that her home was going to be sold. Instead, he told her to send in the Obama workout package. The following day (August 4, 2009), Longoni received a package from Fed Ex Express. *See, Longoni Affidavit, Exhibit 6, ¶ 27.* Along with a Financial Analysis Form, Longoni received the letter referenced in GMACM's July 29, 2009 log note. That letter is attached hereto as *Exhibit 14*. As the Court will note, that letter specifically contained a note which reiterated the "30 days to sale" notation that was referenced in the GMACM log notes. GMACM and ETS, of course, did not give the claimants 30 days to complete the new Obama process, instead they sold their home at auction on August 14, 2009.

102. Not knowing that her home had actually been sold, on August 24, 2009, Longoni telephoned GMACM to inquire about the status of her loan modification request. *See, Longoni Affidavit, Exhibit 6, ¶ 29.* She advised the representative that she had received an email from Nate Stephenson on July 9, 2009, stating that the foreclosure was on hold and that she believed GMACM was trying to get them qualified under HAMP program. At that time, the representative told her that her home had been sold at foreclosure on August 14, 2009. Longoni told her that she wanted her home back, however, was told that she would need to speak with the representative's supervisor who was gone for the day. *Id.*

103. Again, GMACM's log notes fully confirm Longoni's testimony. *See, Exhibit 9, bates pages GMAC-01-0086-87.* In pertinent part, this note reads as follows:

"... B1 [borrower 1] SAID THAT SHE RCVD

1 AN EMAIL FROM A L/M RP ON 7/9 STATING
2 THAT THE FCL WAS ON HOLD AND WE
3 WERE TRYING TO GET THEM MODIFIED
4 UNDER THE HMP PROGRAM. THE
5 PROPERTY WENT TO FCL ON 8/14.
6 TURNED ACCOUNT OVER TO SUPER
7 FTOLBERT.

8 This diary note is critical for several reasons. First it shows that Longoni does not know her
9 home has been sold at foreclosure. It also shows that Longoni specifically referenced the
10 July 9, 2009 email that she undisputedly received from Nate Stephenson on that day. The
11 note also confirmed that this representative had turned the matter over to a supervisor
12 identified as FTOLBERT.

13 104. At three points in their instant Objection, the debtors quite recklessly claim that
14 Longoni fraudulently fabricated an email which purported to prove that on August 3, 2009,
15 Stephenson had sent her an email which purportedly stated “Don’t worry your foreclosure
16 is on hold.” *See, Objection paragraph 38 (wherein the debtor’s counsel actually quotes the*
17 *alleged fraudulent representations, as well as paragraphs 74, and 76.* To support this
18 preposterous allegation, the debtor’s counsel attaches (as Exhibit 37) the email which they
19 claim came from Pamela Longoni on August 3, 2009.¹⁶ However, a review of this purported
20 email clearly reveals that GMACM’s representations are false. The only reference to an
21 email is one dated August 24, 2009, which is a *forwarded* email (See, FW in Subject line)
22 of Longoni’s previous August 3, 2009 email to Nate Stephenson. This email most certainly
23 does not contain the phrase quoted by GMACM’s counsel (i.e., Don’t worry your foreclosure

24 ¹⁶ It is also interesting to note that the debtors seek to authenticate this email
25 through the affidavit of an associate attorney (Avery Simmons) who purportedly worked
26 for the firm of Bradley Arant Boult Cummings, LLP in the underlying litigation. *See,*
27 *Exhibit 3 to Objection.* In this affidavit, Simmons claims that before this litigation,
28 Longoni forwarded an “alleged email chain she had with Nate Stephenson.” She claimed
that Exhibit 37 was a true and accurate copy of that email. Clearly, she would not be
competent to make these representations. Moreover, one must ask the rhetorical question
of why it was that debtors never produced this email during the course of the litigation.

1 is on hold”). This is an out and out misrepresentation by GMAC’s counsel.

2 105. Longoni did not “materially alter evidence,” “forge a key document” or “falsify
3 an August 3, 2009 email with Nate Stephenson” as the debtors now suggest. Longoni did
4 nothing more than *forward* her exact email communications from Nate Stephenson between
5 July 9, 2009 and August 3, 2009. At no point in time has Longoni ever alleged that anyone
6 told her on August 3, 2009, that foreclosure activities were on hold. *See, Plaintiff’s Third*
7 *Amended Complaint, paragraphs 37 through 46 and esp. paragraph 46.* Her claims are
8 based entirely upon the July 9, 2009 representations of Mr. Stephenson and Mr. Casas, which
9 are fully confirmed by both Mr. Stephenson’s email and GMACM’s internal diary.

10 106. What is especially significant about debtor’s Exhibit 37 is the fact that they
11 never previously disclosed this email chain. The reason therefore is obvious since it fully
12 verifies all of the plaintiffs’ allegations. Further on down this chain, the Court will see an
13 August 26, 2009 email that GMACM employee Logan Gill sent to Benjamin Willis. In that
14 email, Mr. Gill stated the following:

15 Hopefully you can help me out with this. Basically the long and
16 skinny is that Nate told this lady the foreclosure was on hold
17 when it is not and it went to 3rd party sale. He now knows not
18 to email borrowers/3rd parties and will definitely be held
19 responsible for his actions, but would this fall under the mod
teams cost center as far as the rescind process is concerned? I
am willing to do the leg work on it if I need to but I just need to
figure out where this would fall. Thanks in advance for all your
help.

20 107. After GMACM’s efforts to recover the plaintiffs’ home from the trustee sale
21 purchaser failed and this litigation was commenced, GMACM did everything humanly
22 possible to avoid acknowledging responsibility for their wrongful actions. For more than a
23 year, GMACM denied knowledge of the whereabouts of Nate Stephenson. More
24 significantly, GMACM claimed that they did not have the email communication that Mr.
25 Stephenson had received on June 29, 2009, which indicated that the claimants’ loan
26 modification request had been approved.

27 108. During the course of the underlying litigation, the plaintiffs made repeated
28 requests for the email Mr. Stephenson described in his June 30, 2009, email. The debtors

1 claimed they did not have it. However, during the deposition of GMACM's PMK's, Mr.
2 Aguirre admitted that he had never been asked to look for it. *Aguirre deposition*, pp. 170-
3 171. He further admitted that he was aware of no efforts being made by anyone to try and
4 find that email, or efforts to capture and preserve such emails. *Id. At pp. 176-177*. Thus, it
5 is not surprising that the debtors could not produce that email. Undoubtedly, GMAMC did
6 the same thing to this email that they did to Mr. Stephenson – they disposed of it.

7 109. Despite GMACM's efforts to prevent the plaintiffs from contacting Mr.
8 Stephenson, just prior to the debtors declaring bankruptcy, the undersigned finally located
9 Mr. Stephenson. Mr. Stephenson revealed that after this incident with the claimants,
10 GMACM fired him, purportedly because his "production numbers were low." According
11 to Mr. Stephenson, GMACM's stated justification for his termination was a pretext, that the
12 real reason he was fired was because he had disclosed the fact that Ms. Longoni's loan
13 modification had, in fact, been approved by GMACM. This, of course, is fully verified by
14 Mr. Gill's email communication wherein he states that Mr. Stephenson would "definitely be
15 held responsible for his actions."

16 110. Attached hereto as *Exhibit 15* is a sworn affidavit from Mr. Stephenson
17 confirming the facts just as Ms. Longoni claims. Ironically, this affidavit was signed just two
18 days prior to the day when the debtors filed notice of their bankruptcy. In his affidavit, Mr.
19 Stephenson confirmed that on June 30, 2009, he did, in fact, send an email to his former
20 department inquiring into the status of Longoni's loan modification request. *See, Stephenson*
21 *Affidavit* ¶ 7. He further confirmed that he received a responsive email stating that the Ms.
22 Longoni's final loan modification had, in fact, been approved. *Id. at* ¶ 8. From this, it is
23 clear that GMACM's denial of the existence of a final approval of the claimants' loan
24 modification is nothing short of an out and out lie.

25 111. The debtor's conduct after the August 14, 2009, foreclosure also prove their
26 admission of liability. As set forth in Ms. Longoni's attached Affidavit, on September 9,
27 2009, she received an unsolicited telephone call from GMACM's counsel Michael Knapp
28 who told her in no uncertain terms that GMACM made a terrible mistake. He told her that

1 they were attempting to recover her home and that she would not have to move out. *See,*
2 *Longoni Affidavit, Exhibit 6, ¶ 35.* In this litigation, the debtors initially denied the allegation
3 that after the trustee sale they tried to recover the claimants' home. However, both Messrs.
4 Aguirre and Ravelo testified that they were fully aware that such actions had been
5 undertaken. *See, Aguirre deposition, pp. 255-56, Exhibit 4 and Ravelo deposition, pp. 127-*
6 *129, Exhibit 5.* However, he refused to answer questions as to why such actions were taken,
7 claiming the attorney-client privilege.

8 112. During the course of discovery, the claimants recovered further evidence of the
9 debtors' efforts to recover the plaintiffs' home after the foreclosure sale. In this regard, they
10 located a proposed Settlement Agreement pursuant to which GMACM would buy back the
11 plaintiffs' home. *See, attached Exhibit 16.* Apparently, the purchaser wanted more than the
12 \$4,000.00 that GMACM was willing to pay for the return of the home.

13 113. When efforts to recover the plaintiffs' home failed, GMACM undertook efforts
14 to minimize the plaintiffs' damages. First, they took steps to completely remove from the
15 claimants' credit records all negative references, both as to any default in their loan as well
16 as the foreclosure. Attached hereto as *Exhibit 17* are letters and emails sent by GMACM's
17 counsel to the claimants outlining the actions they were taking to minimize the claimants'
18 harm. *See, also, Longoni Affidavit, Exhibit 6, ¶ 37.* However, when GMACM's counsel
19 sought to extract a release from the plaintiffs in exchange for these payments, they refused
20 and the debtors then reneged on their promise to reimburse them for these expenses.

21 114. These actions on the part of GMACM are not inadmissible settlement
22 negotiations – they are clear, unequivocal admissions that the debtors' actions toward the
23 claimants were wrongful. Attorney Knapp fully admitted that GMACM had made errors and
24 in accordance therewith he sought to recover the plaintiffs' home. When that occurred,
25 GMACM then undertook efforts not to settle this matter, but to mitigate the plaintiffs'
26 recoverable damages. Discussions about settlement only occurred once GMACM sought to
27 render a cash payment to the plaintiffs. Since that time, the debtors have refused to formally
28 acknowledge their errors. They have been obsessed with protecting their image. Instead,

1 they spent hundreds of thousands of dollars evading legitimate discovery requests and
2 providing incomplete and evasive discovery responses. It is no wonder they were forced to
3 declare bankruptcy. And, as the current Objection reveals, as long as there is a pot of money
4 to pay their attorneys, they continue their efforts to avoid any accountability.

5 115. Based upon this detailed review of the evidence in this case, several things are
6 irrefutable. First, the claimants never defaulted upon any Repayment Plan by failing to make
7 a balloon payment. The proposed Repayment Plan was abandoned in March of 2009 in favor
8 of a Loan Modification. Second, the claimants made each of the \$1,600 payments called for
9 under the "Trial" modification plan and as of June 29, 2009, GMACM had approved their
10 request for a permanent loan modification. Third, after June 29, 2009, GMACM, and only
11 GMACM decided to change the claimants' loan modification plan from the Traditional plan
12 (which GMACM had already approved) to a HAMP modification. Fourth, as part of this
13 process, both Nate Stephenson and Henry Casas informed Ms. Longoni that all foreclosure
14 efforts were on hold and the claimants were never told otherwise.¹⁷ And finally, after
15 GMACM discovered that ETS had sold the plaintiffs' home, their counsel informed Longoni
16 that they had made a terrible error. Thereafter, GMACM attempted to recover the plaintiffs'
17 home from the third party purchaser, however, when that action failed, GMACM took action
18 to remove from the claimants' credit all negative references which GMACM had caused to
19 be placed upon their record.

20 116. Based upon these undisputed facts, the plaintiffs' claims are all valid and
21 therefore the Debtors' current objection should be denied.

22 **VI. The Claimants' Fraud and Misrepresentation Claims are Valid.**

23 117. The debtors made the very same challenge to the plaintiffs' Fraud and
24 Misrepresentation claims before the Nevada District Court and the court expressly found that

25 ¹⁷ While Longoni acknowledged in her August 3, 2009 email to Stephenson that
26 she had received some notice from "ETS" that her home was going to be sold on August
27 19, 2009, she believed that such notice had to be in error as GMACM had told her that
28 her modification was approved and they were still working to get them approved for a
HAMP modification. *See, Longoni Affidavit*, ¶ 29. It is also undisputed that the formal
Notice of Trustee's Sale came back to ETS as undelivered. *See, attached Exhibit xx*

1 the claims stated a valid claim for relief. *See, Longoni v. GMAC Mortg., 2010 WL 5186091,*
2 *at *4.* The debtors now seek to reargue the law of the case claiming that the only false
3 statement of fact that the claimants can remotely point to is Mr. Stephenson's June 30, 2009
4 statement that he had received an email stating that their modification had been approved the
5 prior day. The debtors claim that he corrected his error that same day. *See, Objection ¶ 56.*
6 This is simply untrue.

7 118. After Mr. Stephenson told Longoni that the request for a permanent
8 modification had been approved, all he did was tell her that he was not certain of the exact
9 terms of the modification. He did say that it was how it was he had it set up. This clearly is
10 not a repudiation of any previous statement. The moment that Mr. Stephenson advised Ms.
11 Longoni that their loan modification had been approved, an enforceable agreement was
12 created. In reliance upon what Mr. Stephenson had told her to do, she and Mr. Gagnon made
13 three payments of \$1,600.00. They made these payments as part of their request for a
14 permanent loan modification. As will be addressed below, contrary to the debtors' current
15 arguments, that agreement was not in violation of the statute of frauds as it is clearly proven
16 through writings, including Mr. Stephenson's June 30, 2009 email communication and
17 GMACM's own diary notes.

18 119. GMACM now seeks to deny the existence of this agreement by claiming that
19 9 days after Mr. Stephenson told Longoni that their request for a permanent loan
20 modification had been approved, Henry Casas told Ms. Longoni that there was no such
21 approval. Such a claim is erroneous. As stated above, a fully enforceable agreement was
22 formed on June 9, 2009, when Mr. Stephenson advised the claimants that the loan
23 modification request was finally approved. What Mr. Casas did on July 9, 2009, was
24 repudiate that agreement. Thus, Mr. Stephenson's promises were made, but they turned out
25 to be false when they were repudiated by Mr. Casas and the plaintiffs relied to their detriment
26 upon his statements. The fraud claim is clearly valid.

27 120. Additionally, GMACM's representation that the claimants are asserting only
28 one false promise as the basis for their fraud claim is also quite erroneous. As was aptly

1 noted by the Nevada District Court when it denied the debtors' first motion to dismiss, the
2 plaintiffs' fraud claim was based upon **two** alleged false representations. The first related
3 to the promise that the loan modification had been approved. There was a second false
4 promise and that was that the foreclosure was on hold. As the Nevada Court properly
5 concluded, the plaintiffs relied upon these statements in making the \$1,600.00 payments *and*
6 by making no preparations to leave their home thereby incurring additional moving costs and
7 rental expenses. Moreover, as is set forth in Longoni's attached Affidavit, had she known
8 that the promises of a stayed foreclosure were false, she would have pursued other means by
9 which to bring the home out of foreclosure. *See, Longoni Affidavit, Exhibit 6, ¶ 43.* She
10 quite reasonably relied upon the representations of both Messrs Stephenson and Casas. As
11 such, the fraud and misrepresentations claims are clearly valid.

12 **VII. The Plaintiffs' Negligent Misrepresentation Claims Are Entirely Valid.**

13 121. Debtors claim that the Plaintiffs' fourth claim for relief entitled "Negligence
14 and Negligent Misrepresentation" fails to state a viable claim because the debtors owed the
15 plaintiffs no duty of due care. However, the specific roles of the parties within this action
16 illustrate both a duty, and a myriad of viable negligence claims.

17 **A. Negligence per se is a not a separate form of negligence liability.**

18 122. As the debtors argue, a lender generally owes no duty of care to its borrower.
19 However, "this is only true in a lender's conventional role as a mere lender of money. It does
20 not indicate that lenders (or others such as ETS who had no lender-borrower relationship
21 with the plaintiffs) have no duty of care in foreclosure proceedings." *Weingartner v. Chase*
22 *Home Finance, LLC*, 702 F. Supp. 2d 1276, 1290 (D.Nev 2010). The duty of care
23 applicable to foreclosures is, at a minimum, defined by Nevada's foreclosure statutes found
24 at NRS 107.080 through NRS 107.100. "These statutes set the floor of the duty of care for
25 a foreclosing entity." *Weingartner, Id.* at 1291.

26 123. The standards of negligence *per se* are well established at Nevada law. "A
27 violation of statute establishes the duty and breach element of negligence only if the injured
28 party belongs to the *class* of persons that the statute was intended to protect, and the injury

1 is of the *type* against which the statute was intended to protect.” *Anderson v. Baltrusaitis*,
2 113 Nev. 963, 965, 944 P.2d 797, 799 (1997)

3 124. The amended complaint reflects violations of various sections of the
4 foreclosure code, NRS 107.080, *et seq.*, which establish negligence *per se* type claims. (*See*,
5 #32, ¶¶ 27-34; ¶¶ 64-66.) This alleged violation of statutory duties in and of itself is
6 sufficient to state a negligence claim. “Although sometimes pled as such, negligence *per se*
7 is not a separate cause of action, but a doctrine whereby the floor of the duty of care is set
8 as a matter of law, removing from the fact-finder the ‘reasonable person’ determination and
9 leaving to the fact-finder only a determination of causation and damages. . .” *Weingartner*,
10 702 F.Supp. at 1290. Thus a negligence claim is stated precluding dismissal.

11 **B. A claim for common law negligence is stated.**

12 125. Even in the absence of a statutory duty, Plaintiffs maintain that this lender, in
13 its role as a forecloser of property, has a duty to exercise reasonable care, especially when
14 those standards have been so clearly codified. (*See*, # 32, ¶¶ 63-66.) This is especially true
15 in cases such as this where the lender goes above and beyond the normal lender role and
16 negotiates a loan modification. In such situations, the lender’s duties significantly increase.

17 126. Nevada has held that the a hotel proprietor has a duty to effectuate a reasonable
18 eviction. “When evicting a person from the premises, a proprietor has a duty to act
19 reasonably under the circumstances.” *Rodriguez v. Prima Donna Co., LLC*, 216 P.3d. 793,
20 799 (Nev. 2009). As alleged within the Complaint, Plaintiffs received a five-day notice to
21 vacate the premises and were evicted. (*See*, #32, ¶ 20.) It simply does not seem to be a
22 quantum leap in reasoning that if a proprietor has a duty to act reasonably in evicting a
23 person from a hotel premises, then a mortgage forecloser would have a similar duty to act
24 reasonably in evicting someone from *their home*.

25 127. Moreover, claims for negligent foreclosure have been allowed to proceed to
26 trial before a jury. *See, Gunsul v. Countywide Home Loans, Inc.*, 2006 WL 3586091, **2-6
27 (Wash.App.) (negligent foreclosure claim allowed to proceed due to material issue of fact
28 as to whether a lender failed to timely provide exact pay off information required to stop

1 foreclosure); *Lenett v. World Sav. Bank*, FSB, 2008 WL 2009757, *2 (Cal. App. 2d) (case
2 submitted to trial against lender on claim of negligent foreclosure).

3 128. On a related note, “wrongful foreclosure” also potentially involves an element
4 of negligence, and probably negligence per se when statutory violations are involved. This
5 cause of action is recognized at Nevada law. “An action for the tort of wrongful foreclosure
6 will lie if the trustor or mortgagor can establish that at the time the power of sale was
7 exercised or the foreclosure occurred, no breach of condition or failure of performance
8 existed on the mortgagor’s or trustor’s part which would have authorized the foreclosure or
9 exercise of the power of sale.” *Collins v. Union Federal Sav. & Loan Ass’n*, 99 Nev. 284,
10 304, 662 P.2d 610, 623 (1983).

11 **C. Negligent misrepresentation is also properly stated.**

12 129. Negligent misrepresentation in Nevada is defined as follows:

13 One who, in the course of his business, profession, or
14 employment, or in any other action in which he or she has a
15 pecuniary interest, supplies false information for the guidance
16 of others in their business transactions, is subject to liability for
pecuniary loss caused to them by their justifiable reliance upon
the information, if he or she fails to exercise reasonable care or
competence in obtaining or communicating the information.

17 *Barmettler v. Reno Air, Inc.*, 114 Nev. 441, 449, 956 P.2d. 1382, 1387 (1998), *quoting* Rest.
18 2d of Torts, § 552(1)(1976).

19 130. Elements toward satisfying these requirements of negligent misrepresentation
20 may be found within the Third Amended Complaint. Very similar factual circumstances to
21 those alleged herein have been found to state viable causes of action for negligent
22 misrepresentation. For example, in *Ghervescu v. Wells Fargo Home Mortgage Co.*, 2008
23 WL 660248 (Cal. App. 4th) (unpublished), a property owner was given misinformation about
24 a notice of default. He was in the process of applying for a forbearance agreement, and was
25 never told that the application had been denied. He was further told that he would have
26 ample time to “make arrangements” to cure any default and reinstate the loan since any
27 trustee sale could not be held earlier than a certain fixed date. *Id.*, **1-2. Instead, and
28 approximately five weeks prior to that fixed date, the property owner, when following up

1 regarding his pending application, was told that the Trustee Sale had already been held. *Id.*,
2 *2.

3 131. The California court applied a negligent misrepresentation standard all but
4 identical with Nevada's. *Id.*, *3. With an eye toward these allegations, that court allowed
5 the plaintiff's negligent misrepresentation claim to proceed for the lower court's
6 consideration. *Id.*, *6. *See also, of similar effect, Fidelity Mortgage Trustee Service, Inc. v.*
7 *Ridgegate East Homeowners Assoc.*, 27 Cal. App. 4th 503, 506, 32 Cal. Rptr. 2d. 521, 523
8 (1994) (claim as to whether mortgage trustee had negligently misrepresented that foreclosure
9 proceedings would be delayed allowed to proceed to the jury).

10 132. Based upon the foregoing, the plaintiffs have clearly stated a viable claim for
11 negligent misrepresentation. The evidence unequivocally demonstrates that the debtors made
12 false statements of fact which were relied upon by the claimants to their great detriment.
13 Thus, the claims are valid.

14 **D. Even assuming a "no duty" rule applicable to lenders, an exception**
15 **to such "no duty" rule is stated by the complaint's averment.**

16 133. Moreover, based on the same misrepresentations, and purported efforts towards
17 loan modification reflected within the Third Amended Complaint, said averments fall within
18 an exception to any purported "no duty" rule. For example, within *Wiseman v. Hallham*,
19 113 Nev. 1266, 1270, 945 P.2d. 945, 947-48 (1997) the Nevada Supreme Court adopted the
20 Restatement (Second) of Torts § 323 (1965), which appears equally applicable here. That
21 section provides:

22 One who undertakes, gratuitously or for consideration, to render
23 services to another which he should recognize as necessary for
24 the protection of the other persons or things, is subject to
liability to the other for physical harm resulting from his failure
to exercise reasonable care to perform his undertaking, if:

- 25 (a) the failure to exercise such care increases the risk
of such harm; or
26 (b) the harm is suffered because of the other's
27 reliance upon the undertaking.

28 *Id.* This theory of negligence liability is pled at in paragraphs ¶¶ 113-114.

1
2 134. Here, when GMACM undertook efforts at loan modification, which were relied
3 upon by the plaintiff, GMACM fell within the parameters of the above-referenced exception
4 to the “no duty” rule. Reliance may be shown by tendering loan payments in compliance
5 with the understanding of the loan modification plan.

6 **E. A claim for negligent infliction of emotional distress is also stated.**

7 135. To state a claim for NIED within the wrongful foreclosure context, the
8 plaintiffs “must establish, at the very least, the traditional elements of negligence, and allege
9 verifiable physical manifestations of emotional distress.” *Simon v. B of A*, 2010 WL
10 2609436, *12 (D.Nev.), citing, *Betsinger v. D.R. Horton, Inc.*, 126 Nev. 17, 232 P.3d 433
11 (2010).

12 136. The plaintiffs have pled all such elements, and as is set forth below, they have
13 shown the requisite physical manifestations of necessary for an award of damages under a
14 negligent infliction of emotional distress claim. *See also, Betsinger v. D.R. Horton, Inc.*,
15 232 P.3d at 436 (putative mortgagor’s jury award against mortgagee reversed, since putative
16 mortgagor had failed to present any evidence that he had suffered physical manifestation of
17 emotional distress).¹⁸ Furthermore, plaintiffs have averred a legally sufficient claim that the
18 underlying foreclosure was wrongful, which also establishes a properly plead claim. *See*,
19 e.g., *Sattari v. Wash. Mut.*, 2010 WL 3896146, *4 (D. Nev.)(summary judgment on NIED
20 claim granted where plaintiff failed to raise genuine issue of fact that defendant acted
21 improperly in foreclosure process).

22 **VIII. The Claimants’ Breach of Contract and Promissory Estoppel Claims are**
23 **entirely valid.**

24
25 ¹⁸ The mere allegations reflected within the complaint, wherein the plaintiffs’
26 home was wrongfully sold from underneath their feet, constitutes extreme and outrageous
27 behavior. Notably the *Betsinger* case made no contention that “extreme and outrageous”
28 behavior was not shown within context of the failed real estate transaction. It reflects that
the Nevada Supreme Court will recognize emotional distress claims within the
mortgagor/mortgagee context, and this federal court, as one sitting in diversity
jurisdiction, must apply the substantive law of the forum state in which it resides. *Adelson*
v. Hananel, 2009 WL 2835119, *3 (D. Nev.).

1 137. As the debtors have properly noted, to prove the breach of contract claim, they
2 need only show the existence of a valid agreement or contract between the parties, a breach
3 of contractual terms by the defendant, and damages. *Tene v. BAC Home Loan Servicing, LP*,
4 2012 WL 222920, *2 (D. Nev. Jan. 25, 2012). In this case, the evidence set forth above
5 clearly proves there was an agreement to modify the claimants' mortgage loan. However,
6 the debtors erroneously claim that this agreement is unenforceable under Nevada's applicable
7 statute of frauds, namely NRS § 111.220(1) since it would be an agreement which by its terms
8 cannot be performed within one year from its execution. Again, these arguments are
9 erroneous.

10 138. First, the agreement which the plaintiff's claim was breached was the
11 agreement to enter into a loan modification. That agreement could, and would have been
12 performed within one year. Had GMACM fulfilled its promise, that agreement would have
13 be fully performed immediately. Without question, the underlying loan modification could
14 have extended longer than one year, but it cannot be said that it could not be fully performed
15 within one year. The claimants could have immediately sold the home to another or
16 refinanced the loan through another lender. Thus, it is simply cannot be said that the
17 agreement could not be performed within one year.

18 139. Secondly, the debtors have erroneously argued that the agreement itself had to
19 be in writing and signed by the party to be charged. However, this is incorrect. Writings
20 which satisfy the statute of frauds do not necessarily equate with common notions of what
21 does, or does not, constitute a contract or written agreement. First, NRS 11.220 itself
22 references merely "notes or memorandums" of the agreement being in writing. The
23 exchange of a series of email correspondence between GMACM and Longoni satisfies all
24 elements of contract formation and all essential elements of the contract. The emails reflect
25 terms, dates sent, identity of the drafters, and signatures.

26 140. Under Nevada law, this exchange of electronic communications is sufficient
27 for contract formation. *See*, NRS 719.240(3) ("If a law requires a record to be in writing, an
28 electronic record satisfies the law."); NRS 719.100 ("Electronic signature" means an

1 electronic sound, symbol or process attached to or logically associated with a record and
2 executed or adopted by a person with the intent to sign the record.”) This concept is unique
3 to Nevada. *See, Bronner v. Park Place Entm’t Corp.*, 137 F. Supp. 2d 306, 312
4 (S.D.N.Y.2001)(a series of correspondence and memoranda may constitute an agreement that
5 satisfies the Statute of Frauds); *Gordon v. Beck & Gregg Hardware Co.*, 40 S.E.2d 428, 432
6 (Ga. App. 1946)(statute of frauds may be satisfied by series of writings internally connected
7 and intelligible without parol aid and showing an agreement coextensive with the stipulations
8 of the alleged contract).

9 141. Indeed, to whatever extent the former mortgage requires that modification be
10 in writing, these subsequent exchanges also comply with the terms of the initial mortgage.
11 *See, T & Beer, Inc., v. Wine Source Selections, LLC* 2012 WL 360286, *3 (N.J.Super. A.D.
12 (Unpublished opinion)(series of e-mails satisfied requirement that modification of terms of
13 agreement must be in writing and signed by the parties).

14 142. Based upon the foregoing, it is clear that an enforceable contract was formed
15 between the claimants and GMACM. That agreement is not rendered unenforceable by
16 Nevada’s Statute of Frauds.

17 **A. The claimants’ Promissory Estoppel Claim is also fully established by**
18 **the record in this matter.**

19 143. Even if this court feels that the writing requirement is not met, promissory
20 estoppel renders the promises made by GMACM fully enforceable. As the debtors have fully
21 acknowledged, promissory estoppel may serve as an exception to the statute of frauds in very
22 particular circumstances. *Nieto v. Litton Loan Servicing, LP*, 2011 WL 797496, * 3 (D. Nev.
23 Feb. 23, 2011). Nevada follows the doctrine of promissory estoppel articulated in the
24 Restatement (Second) of Contracts §90 which provides as follows:

25 A promise which the promisor should reasonably expect to
26 induce action or forbearance on the part of the promisee or a
27 third person and which does induce such action or forbearance
28 is binding if injustice can be avoided only by enforcement of the
promise. The remedy granted for breach may be limited as
justice requires.

1 *Dynalectric Co. V. Clark & Sullivan Constructors, Inc.*, 127 Nev. Adv. Op. No. 41, 255 P.
2 3d 286, 288 (2011), *quoting* Restatement (Second) of Contracts, sec. 90(1)(1981).

3 144. In this case, there can be no doubt but that GMACM's employees made
4 multiple promises to the claimants. First, Mr. Stephenson promised the claimants that
5 GMACM had approved their loan modification request. Secondly, both Mr. Stephenson and
6 Mr. Casas promised the claimants that efforts to foreclose were on hold.

7 145. To defeat these obvious claims, they argue that Longoni admitted in an August
8 3, 2009 email to Stephenson that she had received a notice from an unrecognized entity
9 saying that they were going to sell her home on August 18, 2009. This fact is entirely
10 immaterial. The promises of forbearance began in March of 2009, and were reiterated until
11 well after July 23, 2009, when ETS recorded its notice of sale. GMACM employees
12 repeatedly told Longoni that the foreclosure was on hold, and even after Mr. Casas
13 repudiated the representation that he loan modification had been approved (which occurred
14 on July 9, 2009), GMACM continued to tell her to submit her HAMP (or Obama)
15 application. These representations continued up through July 30, 2009, when they sent her
16 a letter telling her that the sale would not occur for 30 days. The claimants relied to their
17 great detriment upon these promises. It is beyond question but that any reasonable person
18 would have done so. As a result, the promissory estoppel claims are valid.

19 146. The debtors claim that the claimants Gagnon and Lacey Longoni cannot prevail
20 upon their claims for promissory estoppel because they had no contact with GMACM. Not
21 surprisingly, GMACM cites no authority for this ridiculous proposition. Once GMACM
22 made the promises to Longoni, she and Gagnon relied upon those representations. Lacey
23 Longoni was merely a minor child who would be a third party beneficiary of those
24 representations.

25 147. GMACM also contends that the plaintiffs' promissory estoppel claim is barred
26 because the alleged statements surrounding loan modification were too vague and ambiguous
27 to be enforceable. This again, is ridiculous. Mr. Stephenson's email communications, and
28 especially his April 28, 2009, email communications clearly identify the modified loan terms.

1 The monthly payments would \$1,600.00 per month with a principal reduction of \$186,000.
2 After 5 years the interest rate would increase by no more than 1% per year, never to exceed
3 \$13.875. Additionally, the repeated promises that the foreclosure process was on hold is
4 eminently clear.

5 148. Finally, the debtors seek to this Court's blessing for them to ignore their
6 promises by arguing that no injustice would be suffered by not forcing the debtors to honor
7 their word because of Longoni's fraud upon GMACM through her alleged falsified or altered
8 emails. This issue was discussed in detail above and needs no further comment.

9 **IX. Longoni's Intentional Infliction of Emotional Distress Claim Has Already**
10 **Been Determined to Be Valid.**

11 149. Finally, the debtors challenge Longoni's intentional infliction emotional
12 distress claim claiming that the conduct alleged cannot be deemed outrageous as a matter of
13 law. Once again, the Nevada District Court has already rejected this argument. *See,*
14 *Longoni v. GMAC Mortg., 2010 WL 5186091, at *6.* In this regard, the Nevada court stated
15 as follows:

16 [t]he court finds that under the facts alleged in the complaint,
17 namely that defendants requested plaintiffs apply for a different
18 loan modification and assured plaintiffs that the foreclosure was
19 on hold during this new application process, plaintiffs have
20 alleged extreme and outrageous conduct sufficient to state a
21 claim for intentional infliction of emotional distress by the
22 subsequent trustee's sale less than a month later

23 Based upon this previous ruling, this issue has been adversely determined against the debtors.

24 150. Next, the debtors allege that there is noting in the factual record put forth by
25 Longoni indicating that she manifested any physical symptoms from the debtors conduct.
26 This is clearly incorrect. During her deposition, and in her attached Affidavit, Longoni has
27 testified that following her eviction from her home of 14 years, she suffered an almost
28 immediate loss of 13 pounds. *See, Longoni Affidavit, Exhibit 6, paragraphs 38-42, and*

1 *Excerpts of her Deposition, at Exhibit 4.* She was forced to take prescription medications for
2 her anxiety. On one occasion when she discovered that some of her property had been stolen
3 when she was forced out of her home, she actually vomited upon the discovery.

4 151. Longoni further described how devastating this was to her 13 year old daughter
5 who had been in the home her entire life. On August 25, 2009, an unknown man came to her
6 home with a 5-day eviction notice. As is typical with GMACM, their callous attitude toward
7 this obviously devastating event is manifest. Had this matter proceeded before a jury, they
8 would have had little trouble accepting the fact that this event was utterly devastating to the
9 claimants.

10 152. As the Nevada Supreme Court has recently held, a sliding scale approach
11 should be employed with testing a plaintiff's IIED claim. *See, Franchise Tax Board v. Hyatt*,
12 130 Nev. Adv. Op. 71, 335 P.3d 125 (2014). Under this standard, a plaintiff need only set
13 forth "objective verifiable indicia" to establish that the plaintiffs "actually suffered extreme
14 or severe emotional distress." Under this sliding scale approach, the more extreme the
15 severity of the conduct, the less the Court will require in the way of proof that emotional
16 distress was suffered.

17 153. While the debtors and their counsel suggest that the claimants should have
18 suffered no distress when they were torn from their 14-year home on 5-days' notice, this
19 Court must conclude otherwise. Any rational person would be thoroughly devastated by the
20 events underlying this action. The claimants were not some money-hungry investor who
21 made multiple purchases hoping to profit off the ever increasing real estate bubble. Nor were
22 they individuals who had recklessly purchased a property for which they could never qualify.
23 They were ordinary citizens who lost their home of 14 years after making years of payments
24 on the loan. They only failed to continue to do so because Mr. Gagnon was forced by his
25 employment to move to Las Vegas.

26 **X. Conclusion.**

27 154. Based upon the foregoing, this Court should find that the debtors have
28 completely failed in their obligation to prove the invalidity of the plaintiffs' claims. The

1 facts of this case cry out for relief. The actions of the debtors to mislead and mischaracterize
2 the evidence should be offensive to this Court. The debtors' efforts to manufacture the
3 defense that the claimants breached an agreed upon Repayment Plan is nothing short of
4 reprehensible. The evidence is clear that there was no Repayment Plan. The only
5 Repayment Plan was abandoned in March of 2009. Obviously, Landon Huch (or whomever
6 else took over the handling of the claimants' request for a loan modification) failed to
7 recognize this fact and no one stopped ETS from moving forward with the foreclosure.

8 155. Had a jury heard the evidence in this case, the verdict would have been far, far
9 in excess of the highly conservative \$600,000.00 value the claimants placed upon their
10 claims. This Court should summarily deny the current motion and find, as a matter of law,
11 that the claims are valid as stated.

12 DATED this 15th day of April, 2015.

13 ERICKSON, THORPE & SWAINSTON, LTD.
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15 By /s/ Thomas P. Beko
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**UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT OF NEW YORK**

In re: Case No. 12-12020 (MG)
RESIDENTIAL CAPITAL, LLC, et al., Chapter 11
Debtors. Jointly Administered

EXHIBITS TO
RESPONSE TO OBJECTION OF THE RESCAP BORROWER CLAIMS TO
PROOF OF CLAIM FILED BY PAMELA D. LONGONI AND JEAN GAGNON
CLAIM NOS. 2291, 2294, 2295 AND 2357

Exhibit Index

1. Promissory Note and Deed of Trust re: 5540 Twin Creeks Drive, Reno, Nevada, dated September 29, 2005.
2. GMACM Response to Plaintiffs' First Set of Interrogatories
3. Minute Order, Doc. No. 80, July 29, 2011
4. Excerpt, Deposition of Juan Aguirre, September 1, 2011
8, 9, 39-40, 62-63, 65-66, 72-73, 87, 94, 103-105, 124-125
137, 140, 144, 158-159, 164-165, 170-171, 176-177,
185-186, 188-189, 194, 231, 247-248, 255-256
5. Excerpts, deposition of Myron Ravelo, September 8, 2011
21-22, 62-63, 83-85, 122-123, 127-129, 137, 155
6. Affidavit of Pamela Longoni
7. Pre-2009 version of N.R.S. §107.085
8. January 15, 2009, letter from claimants to Homecomings Financial
9. GMACM Log Notes (Diary)
10. Proposed Foreclosure Repayment Agreement
11. GMACM Servicer Guide
12. Emails between Longoni and Stephenson
13. GMACM Automated letter to claimants, July 16, 2009
14. GMACM letter dated July 30, 2009
15. Affidavit of Nate Stephenson
16. Proposed Settlement Agreement with National Real Estate Services
17. Letters and emails sent by GMACM's counsel

1 18. Returned Notice of Trustee Sale

2 **Exhibits Noted in Longoni Affidavit**

3 19. Federal Express confirmation.

4 20. July 30, 2009, letter from GMACM to Longoini

5 21. Modification Package

6 22. Verizon billing records

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